

## SELECTED CONSOLIDATED FINANCIAL DATA

(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	2006	2005	2004	2003	2002
<b>OPERATING RESULTS</b>					
Operating revenues:					
Regulated electricity segment	\$ 2,635,036	\$ 2,237,145	\$ 2,035,247	\$ 1,978,075	\$ 1,890,391
Real estate segment	399,798	338,031	350,315	361,604	201,081
Marketing and trading	330,742	351,558	400,628	391,196	286,879
Other revenues	36,172	61,221	42,816	27,929	26,899
Total operating revenues	<u>\$ 3,401,748</u>	<u>\$ 2,987,955</u>	<u>\$ 2,829,006</u>	<u>\$ 2,758,804</u>	<u>\$ 2,405,250</u>
Income from continuing operations (a)	\$ 317,143	\$ 223,163	\$ 246,590	\$ 225,384	\$ 236,563
Discontinued operations – net of income taxes (b)	10,112	(46,896)	(3,395)	15,195	(21,410)
Cumulative effect of change in accounting – net of income taxes (c)	–	–	–	–	(65,745)
Net income	<u>\$ 327,255</u>	<u>\$ 176,267</u>	<u>\$ 243,195</u>	<u>\$ 240,579</u>	<u>\$ 149,408</u>
<b>COMMON STOCK DATA</b>					
Book value per share – year-end	\$ 34.48	\$ 34.58	\$ 32.14	\$ 30.97	\$ 29.40
Earnings (loss) per weighted average common share outstanding:					
Continuing operations – basic	\$ 3.19	\$ 2.31	\$ 2.70	\$ 2.47	\$ 2.79
Discontinued operations (b)	0.10	(0.48)	(0.04)	0.17	(0.26)
Cumulative effect of change in accounting (c)	–	–	–	–	(0.77)
Net income – basic	<u>\$ 3.29</u>	<u>\$ 1.83</u>	<u>\$ 2.66</u>	<u>\$ 2.64</u>	<u>\$ 1.76</u>
Continuing operations – diluted	\$ 3.17	\$ 2.31	\$ 2.69	\$ 2.47	\$ 2.78
Net income – diluted	\$ 3.27	\$ 1.82	\$ 2.66	\$ 2.63	\$ 1.76
Dividends declared per share	\$ 2.025	\$ 1.925	\$ 1.825	\$ 1.725	\$ 1.625
Indicated annual dividend rate per share – year-end	\$ 2.10	\$ 2.00	\$ 1.90	\$ 1.80	\$ 1.70
Weighted-average common shares outstanding – basic	99,417,008	96,483,781	91,396,904	91,264,696	84,902,946
Weighted-average common shares outstanding – diluted	100,010,108	96,589,949	91,532,473	91,405,134	84,963,921
<b>BALANCE SHEET DATA</b>					
Total assets	<u>\$ 11,455,943</u>	<u>\$ 11,322,645</u>	<u>\$ 9,896,747</u>	<u>\$ 9,519,042</u>	<u>\$ 9,139,157</u>
Liabilities and equity:					
Long-term debt less current maturities	\$ 3,232,633	\$ 2,608,455	\$ 2,584,985	\$ 2,616,585	\$ 2,743,741
Other liabilities	4,777,194	5,289,226	4,361,566	4,072,678	3,709,263
Total liabilities	<u>8,009,827</u>	<u>7,897,681</u>	<u>6,946,551</u>	<u>6,689,263</u>	<u>6,453,004</u>
Common stock equity	<u>3,446,116</u>	<u>3,424,964</u>	<u>2,950,196</u>	<u>2,829,779</u>	<u>2,686,153</u>
Total liabilities and equity	<u>\$ 11,455,943</u>	<u>\$ 11,322,645</u>	<u>\$ 9,896,747</u>	<u>\$ 9,519,042</u>	<u>\$ 9,139,157</u>

(a) Includes regulatory disallowance of \$84 million after tax in 2005. See Note 3 of Notes to Pinnacle West's Consolidated Financial Statements.

(b) Amounts related to Silverhawk, SunCor and NAC discontinued operations. See Note 22 of Notes to Pinnacle West's Consolidated Financial Statements.

(c) Represents change in accounting standards related to energy trading activities in 2002.