

FINANCIAL HIGHLIGHTS

(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	2006	2005	2004	GROWTH RATE	
				06 vs. 05	05 vs. 04
INCOME HIGHLIGHTS					
Operating Revenues	\$ 3,401,748	\$ 2,987,955	\$ 2,829,006	13.8%	5.6%
Income from Continuing Operations	\$ 317,143	\$ 223,163	\$ 246,590	42.1%	(9.5)%
Net Income	\$ 327,255	\$ 176,267	\$ 243,195	85.7%	(27.5)%
BALANCE SHEET HIGHLIGHTS					
Total Assets—Year-End	\$11,455,943	\$ 11,322,645	\$ 9,896,747	1.2%	14.4%
Common Stock Equity—Year-End	\$ 3,446,116	\$ 3,424,964	\$ 2,950,196	0.6%	16.1%
PER SHARE HIGHLIGHTS					
Earnings per Share					
from Continuing Operations—Diluted	\$ 3.17	\$ 2.31	\$ 2.69	37.2%	(14.1)%
Net Income—Diluted	\$ 3.27	\$ 1.82	\$ 2.66	79.7%	(31.6)%
Indicated Annual Dividend—Year-End	\$ 2.10	\$ 2.00	\$ 1.90	5.0%	5.3%
Book Value—Year-End	\$ 34.48	\$ 34.58	\$ 32.14	(0.3)%	7.6%
STOCK PERFORMANCE					
Stock Price per Share—Year-End	\$ 50.69	\$ 41.35	\$ 44.41		
Stock Price Appreciation	22.6%	(6.9)%	11.0%		
Total Return	28.4%	(2.7)%	15.9%		
Market Capitalization—Year-End	\$ 8,067,026	\$ 4,096,839	\$ 4,076,965		