

SELECTED CONSOLIDATED FINANCIAL DATA (dollars in thousands, except shares and per share amounts)

	2002	2001	2000	1999	1998
OPERATING RESULTS					
Operating revenues:					
Regulated electricity segment	\$ 2,013,023	\$ 2,562,089	\$ 2,538,752	\$ 1,915,108	\$ 1,741,148
Marketing and trading segment	325,931	651,230	418,532	154,125	180,145
Real estate segment	236,388	168,908	158,365	130,169	124,188
Other revenues	61,937	11,771	3,873	439	–
Income from continuing operations	\$ 215,153	\$ 327,367	\$ 302,332	\$ 269,772	\$ 242,892
Discontinued operations (a)	–	–	–	38,000	–
Extraordinary charge – net of income taxes (b)	–	–	–	(139,885)	–
Cumulative effect of change in accounting – net of income taxes (c)(d)	(65,745)	(15,201)	–	–	–
Net income	\$ 149,408	\$ 312,166	\$ 302,332	\$ 167,887	\$ 242,892
COMMON STOCK DATA					
Book value per share – year-end	\$ 29.40	\$ 29.46	\$ 28.09	\$ 26.00	\$ 25.50
Earnings (loss) per weighted average common share outstanding:					
Continuing operations – basic	\$ 2.53	\$ 3.86	\$ 3.57	\$ 3.18	\$ 2.87
Discontinued operations	–	–	–	0.45	–
Extraordinary charge	–	–	–	(1.65)	–
Cumulative effect of change in accounting	(0.77)	(0.18)	–	–	–
Net income – basic	\$ 1.76	\$ 3.68	\$ 3.57	\$ 1.98	\$ 2.87
Continuing operations – diluted	\$ 2.53	\$ 3.85	\$ 3.56	\$ 3.17	\$ 2.85
Net income – diluted	\$ 1.76	\$ 3.68	\$ 3.56	\$ 1.97	\$ 2.85
Dividends declared per share	\$ 1.625	\$ 1.525	\$ 1.425	\$ 1.325	\$ 1.225
Indicated annual dividend rate					
per share – year-end	\$ 1.70	\$ 1.60	\$ 1.50	\$ 1.40	\$ 1.30
Weighted-average common shares					
outstanding – basic	84,902,946	84,717,649	84,732,544	84,717,135	84,774,218
outstanding – diluted	84,963,921	84,930,140	84,935,282	85,008,527	85,345,946
BALANCE SHEET DATA					
Total assets	\$ 8,425,806	\$ 7,939,399	\$ 7,122,667	\$ 6,571,023	\$ 6,789,975
Liabilities and equity:					
Long-term debt less current maturities	\$ 2,881,695	\$ 2,673,078	\$ 1,955,083	\$ 2,206,052	\$ 2,048,961
Other liabilities	2,857,958	2,766,998	2,784,870	2,159,238	2,482,422
Total liabilities	5,739,653	5,440,076	4,739,953	4,365,290	4,531,383
Minority interests:					
Non-redeemable preferred stock of APS	–	–	–	–	85,840
Redeemable preferred stock of APS	–	–	–	–	9,401
Common stock equity	2,686,153	2,499,323	2,382,714	2,205,733	2,163,351
Total liabilities and equity	\$ 8,425,806	\$ 7,939,399	\$ 7,122,667	\$ 6,571,023	\$ 6,789,975

(a) Tax benefit stemming from the resolution of income tax matters related to a former subsidiary MeraBank, A Federal Savings Bank.

(b) Charges associated with a regulatory disallowance. See "Regulatory Accounting" in Note 1.

(c) Change in accounting standards related to derivatives in 2001. See Note 18.

(d) Change in accounting standards related to trading activities in 2002. See Note 18.

SELECTED CONSOLIDATED FINANCIAL DATA (CONTINUED) (dollars in thousands)

	2002	2001	2000	1999	1998
REGULATED ELECTRICITY AND MARKETING AND TRADING SEGMENTS' REVENUES					
Regulated electricity segment:					
Residential – retail	\$ 906,069	\$ 914,711	\$ 880,468	\$ 805,173	\$ 766,378
Business – retail	927,773	952,627	935,214	911,449	889,244
Total retail	1,833,842	1,867,338	1,815,682	1,716,622	1,655,622
Wholesale revenue on delivered electricity:					
Traditional contracts	8,616	73,305	120,618	60,486	58,184
Retail load hedge management (a)	122,630	577,784	560,493	108,153	–
Transmission for others	29,803	25,971	14,765	11,348	11,058
Other miscellaneous services	18,132	17,691	27,194	18,499	16,284
Total regulated electricity revenue	2,013,023	2,562,089	2,538,752	1,915,108	1,741,148
Marketing and trading segment:					
Delivered marketing and trading:					
Generation sales other than Native Load (a)	50,364	148,316	115,476	29,551	–
Realized margin on electricity trading	47,897	62,067	55,910	8,565	2,157
Other delivered electricity (a)	207,810	328,972	244,183	112,551	170,796
Total delivered marketing and trading	306,071	539,355	415,569	150,667	172,953
Other marketing and trading:					
Realized margins on delivered commodities other than electricity	7,771	(13,646)	(8,789)	2,483	7,192
Prior period mark-to-market gains on contracts delivered during current period	(40,072)	(1,059)	(2,079)	–	–
Change in mark-to-market for future period deliveries	52,161	126,580	13,831	975	–
Total other marketing and trading	19,860	111,875	2,963	3,458	7,192
Total marketing and trading revenue	325,931	651,230	418,532	154,125	180,145
Total regulated electricity and marketing and trading segments' revenues	\$ 2,338,954	\$ 3,213,319	\$ 2,957,284	\$ 2,069,233	\$ 1,921,293
ELECTRIC SALES (MWh)					
Regulated electricity segment:					
Residential – retail	10,443,820	10,334,860	9,780,680	8,774,822	8,310,689
Business – retail	12,917,935	13,064,152	12,753,844	12,299,748	12,152,394
Total retail	23,361,755	23,399,012	22,534,524	21,074,570	20,463,083
Wholesale electricity delivered:					
Traditional contracts	473,699	1,213,704	1,610,032	1,421,522	1,410,392
Retail load hedge management (a)	2,641,714	3,039,905	6,673,658	630,945	–
Total regulated electricity	26,477,168	27,652,621	30,818,214	23,127,037	21,873,475
Delivered marketing and trading:					
Generation sales other than Native Load (a)	1,791,319	1,387,860	1,494,299	1,267,349	–
Electricity trading	16,924,509	12,031,055	9,259,054	5,679,023	846,864
Other delivered electricity (a)	4,138,055	2,581,942	2,960,314	6,694,995	8,060,135
Total delivered marketing and trading	22,853,883	16,000,857	13,713,667	13,641,367	8,906,999
Total regulated electricity and marketing and trading sales	49,331,051	43,653,478	44,531,881	36,768,404	30,780,474
ELECTRIC CUSTOMERS – AVERAGE					
Retail:					
Residential	801,801	776,339	749,285	719,774	689,871
Business	100,228	98,198	94,128	90,496	87,831
Total retail	902,029	874,537	843,413	810,270	777,702
Wholesale	67	66	67	69	60
Total average electric customers	902,096	874,603	843,480	810,339	777,762

(a) The break-out of retail load hedge management and generation sales other than Native Load is not available for 1998. These amounts are included in other delivered electricity in the marketing and trading segment for 1998.

See "Management's Discussion and Analysis of Financial Condition and Results of Operations" for a discussion of certain information in the tables above.