

1999 FINANCIAL STATEMENTS

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SELECTED CONSOLIDATED DATA (dollars in thousands, except per share amounts)

	1999	1998	1997	1996	1995
OPERATING RESULTS					
Operating revenues					
Electric	\$ 2,293,184	\$ 2,006,398	\$ 1,878,553	\$ 1,718,272	\$ 1,614,952
Real estate	130,169	124,188	116,473	99,488	54,846
Income from continuing operations	\$ 269,772	\$ 242,892	\$ 235,856	\$ 211,059 ^(a)	\$ 199,608
Discontinued operations	38,000 ^(d)	—	—	(9,539) ^(b)	—
Extraordinary charge – net of income tax	(139,885) ^(e)	—	—	(20,340) ^(c)	(11,571) ^(c)
Net income	<u>\$ 167,887</u>	<u>\$ 242,892</u>	<u>\$ 235,856</u>	<u>\$ 181,180</u>	<u>\$ 188,037</u>
COMMON STOCK DATA					
Book value per share – year-end	\$ 26.00	\$ 25.50	\$ 23.90	\$ 22.51	\$ 21.49
Earnings (loss) per average common share outstanding					
Continuing operations – basic	\$ 3.18	\$ 2.87	\$ 2.76	\$ 2.41 ^(a)	\$ 2.28
Discontinued operations	0.45	—	—	(0.11)	—
Extraordinary charge	(1.65)	—	—	(0.23)	(0.13)
Net income – basic	<u>\$ 1.98</u>	<u>\$ 2.87</u>	<u>\$ 2.76</u>	<u>\$ 2.07</u>	<u>\$ 2.15</u>
Continuing operations – diluted	\$ 3.17	\$ 2.85	\$ 2.74	\$ 2.40 ^(a)	\$ 2.27
Net income – diluted	\$ 1.97	\$ 2.85	\$ 2.74	\$ 2.06	\$ 2.14
Dividends declared per share	\$ 1.325	\$ 1.225	\$ 1.125	\$ 1.025	\$ 0.925
Indicated annual dividend rate – year-end	\$ 1.40	\$ 1.30	\$ 1.20	\$ 1.10	\$ 1.00
Average common shares outstanding – basic	84,717,135	84,774,218	85,502,909	87,441,515	87,419,300
Average common shares outstanding – diluted	85,008,527	85,345,946	86,022,709	88,021,920	87,884,226
TOTAL ASSETS	<u>\$ 6,608,506</u>	<u>\$ 6,824,546</u>	<u>\$ 6,850,417</u>	<u>\$ 6,989,289</u>	<u>\$ 6,997,052</u>
LIABILITIES AND EQUITY					
Long-term debt less current maturities	\$ 2,206,052	\$ 2,048,961	\$ 2,244,248	\$ 2,372,113	\$ 2,510,709
Other liabilities	2,196,721	2,516,993	2,407,572	2,428,180	2,336,695
	<u>4,402,773</u>	<u>4,565,954</u>	<u>4,651,820</u>	<u>4,800,293</u>	<u>4,847,404</u>
Minority interests					
Non-redeemable preferred stock of APS	—	85,840	142,051	165,673	193,561
Redeemable preferred stock of APS	—	9,401	29,110	53,000	75,000
Common stock equity	<u>2,205,733</u>	<u>2,163,351</u>	<u>2,027,436</u>	<u>1,970,323</u>	<u>1,881,087</u>
Total liabilities and equity	<u>\$ 6,608,506</u>	<u>\$ 6,824,546</u>	<u>\$ 6,850,417</u>	<u>\$ 6,989,289</u>	<u>\$ 6,997,052</u>

(a) Includes an after-tax charge of \$18.9 million (\$0.22 per share) for a voluntary severance program and about \$12 million (\$0.13 per share) of income tax benefits related to capital loss carryforwards.

(b) Charges, net of tax, associated with the settlement of a legal matter related to MeraBank, A Federal Savings Bank.

(c) Charges associated with the repayment or refinancing of the parent company's high-coupon debt.

(d) Tax benefit stemming from the resolution of income tax matters related to MeraBank, A Federal Savings Bank.

(e) Charges associated with a regulatory disallowance.



(dollars in thousands, except per share amounts)

	1999	1998	1997	1996	1995
ELECTRIC OPERATING REVENUES					
Residential	\$ 805,173	\$ 766,378	\$ 746,937	\$ 721,877	\$ 669,762
Commercial	733,038	699,016	687,988	678,130	653,425
Industrial	159,329	172,296	164,696	162,324	156,501
Irrigation	7,374	7,288	8,706	9,448	9,596
Other	11,708	10,644	11,842	13,078	12,631
Total retail	1,716,622	1,655,622	1,620,169	1,584,857	1,501,915
Sales for resale	506,877	300,698	226,828	98,560	86,510
Transmission for others	11,348	11,058	10,295	10,240	9,390
Miscellaneous services	58,337	39,020	21,261	24,615	17,137
Net electric operating revenues	\$ 2,293,184	\$ 2,006,398	\$ 1,878,553	\$ 1,718,272	\$ 1,614,952
ELECTRIC SALES (MWh)					
Residential	8,774,822	8,310,689	7,970,309	7,541,440	6,848,905
Commercial	9,543,853	8,697,397	8,524,882	8,233,762	7,768,289
Industrial	2,561,349	3,279,430	3,123,283	3,039,357	2,933,459
Irrigation	99,669	84,640	112,363	121,775	119,580
Other	94,877	90,927	86,090	84,362	78,478
Total retail	21,074,570	20,463,083	19,816,927	19,020,696	17,748,711
Sales for resale	15,693,834	10,317,391	9,233,573	3,367,234	2,720,704
Total electric sales	36,768,404	30,780,474	29,050,500	22,387,930	20,469,415
ELECTRIC CUSTOMERS - END OF YEAR					
Residential	735,359	708,215	680,478	654,602	625,352
Commercial	86,707	83,506	81,246	78,178	75,105
Industrial	3,183	3,084	3,192	3,055	2,913
Irrigation	754	710	764	841	837
Other	932	895	851	828	786
Total retail	826,935	796,410	766,531	737,504	704,993
Sales for resale	73	67	50	48	39
Total electric customers	827,008	796,477	766,581	737,552	705,032

See "Financial Review" on pages 22-29 for a discussion of certain information in the table above.

QUARTERLY STOCK PRICES AND DIVIDENDS stock symbol: PNW

1999	High	Low	Close	Dividends Per Share(a)	1998	High	Low	Close	Dividends Per Share(a)
1st Quarter	43 3/8	35 15/16	36 3/8	\$ 0.325	1st Quarter	45	39 3/8	44 7/16	\$ 0.300
2nd Quarter	42 15/16	36 1/4	40 1/4	\$ 0.650	2nd Quarter	46 3/16	42	45	\$ 0.600
3rd Quarter	41 5/16	34 11/16	36 3/8	\$ —	3rd Quarter	45 9/16	40 1/16	44 13/16	\$ —
4th Quarter	38 1/8	30 3/16	30 9/16	\$ 0.350	4th Quarter	49 1/4	41 5/8	42 3/8	\$ 0.325

(a) Dividends for the 3rd quarter of 1999 and 1998 were declared in June.



FINANCIAL REVIEW

In this section, we explain the results of operations, general financial condition, and outlook for Pinnacle West and our subsidiaries: APS, SunCor, El Dorado, APS Energy Services, and Pinnacle West Energy, including:

- the changes in our earnings from 1998 to 1999 and from 1997 to 1998
- the factors impacting our business, including competition and electric industry restructuring
- the effects of regulatory agreements on our results and outlook
- our capital needs and resources – for APS and our other operations, and
- our management of market risks.

APS, our major subsidiary and Arizona's largest electric utility, with approximately 827,000 customers, provides wholesale and retail electric service to the entire state with the exception of Tucson and about one-half of the Phoenix area. APS also generates, sells, and delivers electricity and energy-related products and services to wholesale and retail customers in the western United States. SunCor is a developer of residential, commercial, and industrial projects on some 15,000 acres in Arizona, New Mexico, and Utah. El Dorado is a venture capital firm with a diversified portfolio. APS Energy Services was formed in 1998 and sells energy and energy-related products and services in competitive retail markets in the western United States. Pinnacle West Energy, which was formed in 1999, is the subsidiary through which we intend to conduct our future unregulated generation operations.

Throughout this Financial Review, we refer to specific "Notes" in the Notes to Consolidated Financial Statements that begin on page 35. These Notes add further details to the discussion.

RESULTS OF OPERATIONS

1999 Compared with 1998

Our 1999 consolidated net income was \$168 million compared with \$243 million in 1998. The following is a summary:

(millions of dollars)

	1999	1998
APS	\$ 267	\$ 246
APS Energy Services	(9)	—
SunCor	6	45
El Dorado	11	5
Parent Company	(5)	(53)
Income from Continuing Operations	<u>270</u>	<u>243</u>
Income Tax Benefit from		
Discontinued Operations	38	—
Extraordinary Charge –		
Net of Income Taxes of \$94	<u>(140)</u>	<u>—</u>
Net Income	<u>\$ 168</u>	<u>\$ 243</u>

The income tax benefit from discontinued operations resulted from resolution of tax issues related to a former subsidiary, MeraBank, A Federal Savings Bank.

The extraordinary charge related to a regulatory disallowance which resulted from APS' comprehensive Settlement Agreement that was approved by the Arizona Corporation Commission (ACC) in September 1999. See "Regulatory Agreements" below and Notes 1 and 3 for additional information about the regulatory disallowance and the Settlement Agreement.

APS' earnings before extraordinary charge increased \$21 million – a 9% increase – over 1998 earnings primarily because of increases in the number of customers and in the average amount of electricity used by customers and lower financing costs. These positive impacts more than offset the effects of retail electricity price reductions and higher utility operations and maintenance expense. See Note 3 for additional information about the price reductions.

In 1999, electric operating revenues increased \$287 million primarily because of:

- increased power marketing and trading revenues (\$219 million)
- increases in the number of customers and the average amount of electricity used by customers (\$81 million) and
- miscellaneous factors (\$9 million).



As mentioned above, these positive factors were partially offset by the effects of reductions in retail prices (\$22 million).

The increase in power marketing revenues resulted from higher prices and increased activity in western U.S. bulk power markets. The revenues were accompanied by an increase in purchased power expenses. Although these activities contributed positively to earnings in both periods, the contribution in 1999 was lower than in 1998.

APS' utility operations and maintenance expenses increased \$18 million primarily because of \$19 million of non-recurring items recorded in 1999, including a provision for certain environmental costs. Other increases primarily related to customer growth were more than offset by lower employee benefit costs and movement of certain marketing functions to APS Energy Services in early 1999.

APS Energy Services recorded a loss of \$9 million in 1999, its first year of operations. Income tax benefits related to the loss are recorded at the parent company. In 1999, the loss consisted primarily of operating expenses, which were partially offset by revenues as new markets began to open for retail electricity competition.

Our real estate subsidiary, SunCor Development, reported earnings of \$6 million in 1999 compared with \$45 million in 1998. SunCor's 1998 earnings included \$37 million related to the recording of a deferred tax asset by SunCor in connection with its intercompany tax sharing agreement with Pinnacle West. Income taxes related to SunCor's pretax income are now being recorded by SunCor. Prior to 1998, the income tax effects related to SunCor's income and losses were not recorded at SunCor due to net operating losses. On an after-tax basis and excluding the effects of the deferred tax asset, SunCor's contributions to consolidated earnings were \$6 million in 1999 and \$5 million in 1998 – a significant percentage increase in net income from operations for the real estate subsidiary.

El Dorado Investment Company, our investment subsidiary, reported earnings of \$11 million in 1999 compared with \$5 million in 1998. The improvement related primarily to the increased value of El Dorado's investment in a technology-related venture capital partnership; this investment is revalued on a quarterly basis.

1998 Compared with 1997

Our 1998 consolidated net income was \$243 million compared with \$236 million in 1997 – a 3.0% increase. The following is a summary:

(millions of dollars)

	1998	1997
APS	\$ 246	\$ 239
SunCor	45	5
El Dorado	5	8
Parent Company	(53)	(16)
Net Income	<u>\$ 243</u>	<u>\$ 236</u>

APS' 1998 earnings increased \$7 million – a 3% increase over 1997 earnings primarily because of an increase in customers, expanded power marketing and trading activities, and lower financing costs. In the comparison, these positive factors more than offset the effects of milder weather, the prior year's benefits of the two fuel-related settlements recorded in 1997, and retail price reductions. See Note 3 for additional information about the price reductions.

In 1998, electric operating revenues increased \$128 million primarily because of:

- increased power marketing and trading revenues (\$94 million)
- increases in the number of customers and the average amount of electricity used by customers (\$77 million) and
- miscellaneous factors (\$8 million).

As mentioned above, these positive factors were partially offset by the effects of milder weather (\$33 million) and reductions in retail prices (\$18 million).

The increase in power marketing revenues resulted from higher prices and increased activity in western U.S. bulk power markets. The revenue increases were accompanied by an increase in purchased power expenses. These activities contributed positively to earnings in both periods; the contribution in 1998 was higher than in 1997.

The two fuel-related settlements increased 1997 pretax earnings by about \$21 million. The income statement reflects these settlements as reductions in fuel expense and as other income.

Operations and maintenance expense increased \$14 million primarily because of customer growth, initiatives related to competition, and expansion of our power marketing and trading function.

Depreciation and amortization expense increased \$11 million because APS had more plant in service.

Financing costs decreased by \$16 million primarily because of lower amounts of outstanding debt and APS preferred stock.

Before the effects of recording deferred taxes under its tax sharing agreement, the earnings contribution from our real estate subsidiary, SunCor Development, increased \$3 million as a result of an increase in land sales. SunCor's stand-alone net income in 1998 was \$45 million, of which \$37 million represents income related to the recognition of a deferred tax asset. The deferred tax asset relates to net operating losses and book/tax basis differences. SunCor is expected to realize these benefits in subsequent periods pursuant to an inter-company tax allocation agreement. On a consolidated basis, Pinnacle West had already recognized the income tax benefits; therefore, there was no impact on consolidated net income in 1998.

The contribution from El Dorado, our investment subsidiary, decreased \$3 million as a result of a decrease in investment sales.

Regulatory Agreements

Regulatory agreements approved by the ACC affect the results of APS' operations. The following discussion focuses on three agreements approved by the ACC: the 1999 Settlement Agreement to implement retail electric competition; a 1996 agreement that accelerated the amortization of APS' regulatory assets; and a 1994 settlement that included accelerated amortization of APS' deferred investment tax credits (ITCs).

As part of the 1999 Settlement Agreement, APS reduced rates for standard offer service for customers with loads less than 3 megawatts in a series of annual retail electric price reductions of 1.5% beginning July 1, 1999 through July 1, 2003, for a total of 7.5%. The first reduction of approximately \$24 million (\$14 million after income taxes) included the July 1, 1999 retail price decrease related to the 1996 regulatory agreement (see below). For customers having loads 3 megawatts or greater, standard offer rates will be reduced in annual increments that total 5% through 2002.

Also, under the Settlement Agreement a regulatory disallowance removed \$234 million before income taxes (\$183 million net present value) from ongoing regulatory cash flows and was recorded as a net reduction of regulatory assets. This reduction (\$140 million after income taxes) was reported as an extraordinary charge on the income statement. Before the ACC approved the 1999 Settlement Agreement, APS was recovering substantially all of its regulatory assets through accelerated amortization over an eight-year period that would have ended June 30, 2004 under the 1996 agreement. For more details, see Note 1.

The regulatory assets to be recovered under this Settlement Agreement are now being amortized as follows:

(millions of dollars)

1999	2000	2001	2002	2003	1/1-6/30 2004	Total
\$164	\$158	\$145	\$115	\$86	\$18	\$686

Also, as part of the 1996 regulatory agreement, APS reduced its retail electricity prices by 3.4% effective July 1, 1996. This reduction decreased annual revenue by about \$49 million annually (\$29 million after income taxes). APS also agreed to share future cost savings with its customers during the term of the agreement, which resulted in the following additional retail price reductions:

- \$18 million annually (\$11 million after income taxes), or 1.2%, effective July 1, 1997,
- \$17 million annually (\$10 million after income taxes), or 1.1%, effective July 1, 1998, and
- \$11 million annually (\$7 million after income taxes), or 0.7%, effective July 1, 1999, which was included in the July 1, 1999 1.5% price reduction under the 1999 Settlement Agreement.

As part of the 1994 rate settlement, APS accelerated amortization of substantially all deferred investment tax credits (ITCs) over a five-year period that ended on December 31, 1999. The amortization of ITCs decreased annual consolidated income tax expense by approximately \$24 million. Beginning in 2000, no further benefits will be reflected in income tax expense related to the accelerated amortization of ITCs (see Note 4).

CAPITAL NEEDS AND RESOURCES

Pinnacle West (Parent Company)

During the past three years, our primary cash needs were for:

- dividends to our shareholders
- interest payments and
- optional and mandatory repayment of principal on our long-term debt.

In addition, as part of the 1996 agreement with the ACC, we invested \$50 million annually in APS for the years 1996 through 1999. The 1999 payment was the last payment under the 1996 regulatory agreement (see Note 3). During 1997, we repurchased \$80 million of common stock, reducing our shares outstanding at year-end 1997 by 2.7 million shares.

Our primary sources of cash are dividends from our subsidiaries. During 1999, APS paid \$170 million in dividends to the parent. In 1999, SunCor and El Dorado declared dividends to the parent of \$20 million and \$10 million, respectively.

Combined dividends from SunCor and El Dorado are expected to be at least \$25 million annually during the next several years; however, the aggregate amount of those dividends depends somewhat on the status of the real estate and stock markets (particularly the technology sector).

Our long-term debt at December 31, 1999 was \$106 million compared to \$92 million at December 31, 1998. We have a \$250 million line of credit, under which we had \$56 million of borrowings outstanding at December 31, 1999. We do not have any principal debt repayment obligations until 2001.

APS

APS' capital requirements consist primarily of capital expenditures and optional and mandatory redemptions of long-term debt. APS pays for its capital requirements with cash from its operations and, to the extent necessary, external financing.

As part of the 1996 regulatory agreement, APS received annual cash infusions from Pinnacle West of \$50 million from 1996 through 1999. During the period from 1997 through 1999, APS paid for all of its capital expenditures with cash from its operations. APS expects to do so in 2000 through 2002 as well.

APS' capital expenditures in 1999 were \$332 million. APS' projected capital expenditures for the next three years are: \$384 million in 2000; \$342 million in 2001; and \$334 million in 2002. These amounts include about \$30-\$35 million each year for nuclear fuel. In general, most of the projected capital expenditures are for:

- expanding transmission and distribution capabilities to meet customer growth
- upgrading existing utility property and
- environmental purposes.

During 1999, APS redeemed about \$323 million of long-term debt and \$96 million of preferred stock, including premiums, with cash from operations and long- and short-term debt. APS no longer has any outstanding preferred stock. Its long-term debt redemption requirements and payment obligations on a capitalized lease for the next three years are approximately: \$115 million in 2000; \$253 million in 2001; and \$125 million in 2002. In addition, APS made optional redemptions of about \$89 million of long-term debt in January 2000. Based on market conditions and optional call provisions, APS may make optional redemptions of long-term debt from time to time.

As of December 31, 1999, APS had credit commitments from various banks totaling about \$350 million, which were available either to support the issuance of commercial paper or to be used as bank borrowings. At the end of 1999, APS had about \$38 million of commercial paper and \$50 million of long-term bank borrowings outstanding.

In February 1999, APS issued \$125 million of unsecured long-term debt and in November 1999, APS issued \$250 million of unsecured long-term debt.

Although provisions in APS' first mortgage bond indenture and ACC financing orders establish maximum amounts of additional first mortgage bonds that APS may issue, APS does not expect any of these provisions to limit its ability to meet its capital requirements.

Pinnacle West Energy

We are currently planning, through Pinnacle West Energy, a 650-megawatt expansion of our West Phoenix Power Plant, and the construction of a natural gas-fired electric generating station of up to 2,120 megawatts near Palo Verde, called Redhawk. Pinnacle West Energy's capital expenditures in 1999 were \$21 million. Projected capital expenditures for these projects are \$152 million in 2000; \$240 million in 2001; and \$245 million in 2002. We are also considering additional expansion over the next several years, which may result in additional expenditures. Pinnacle West Energy's capital expenditures will be funded with debt proceeds, and with internally generated cash and debt proceeds from the parent company. Assuming all approvals are granted, we expect to begin construction at West Phoenix in the second quarter of 2000.

Pinnacle West Energy has signed a joint development agreement with Reliant Energy Power Generation, Inc. (Reliant) covering construction and operation of three new merchant plants. Pinnacle West Energy plans to contribute the first two units (1,060 megawatts) of the Redhawk project to the joint agreement. Construction is expected to start in the third quarter of 2000, with commercial operation scheduled in the summer of 2002. Reliant plans to contribute two new natural gas-fired projects (1,500 megawatts) in Nevada to the venture.

Other Subsidiaries

During the past three years, SunCor and El Dorado each funded all of their cash requirements with cash from operations and their own external financings.

SunCor's capital needs consist primarily of capital expenditures for land development, retail and office building construction, and home construction. On the basis of projects now under development, SunCor expects capital needs over the next three years to be: \$53 million in 2000; \$43 million in 2001; and \$51 million in 2002. Capital resources to meet these requirements include funds from operations and SunCor's own external financings.

As of December 31, 1999, SunCor had a \$100 million line of credit, under which \$94 million of borrowings were outstanding. SunCor has no principal debt repayment requirements for 2000, \$30 million for 2001, and \$64 million for 2002.

COMPETITION AND INDUSTRY RESTRUCTURING

The electric industry is undergoing significant change. It is moving to a competitive, market-based structure from a highly-regulated, cost-based environment in which companies have been entitled to recover their costs and to earn fair returns on their invested capital in exchange for commitments to serve all customers within designated service territories. See "Results of Operations – Regulatory Agreements" and Note 3 for additional information about APS' Settlement Agreement with the ACC related to the implementation of retail electric competition, the ACC rules that provide a framework for the introduction of retail electric competition in Arizona, and other competitive developments, including an agreement with Salt River Project.

In May 1998, a law was enacted by the Arizona legislature to facilitate implementation of retail electric competition in the state. Additionally, legislation related to electric competition has been proposed in the United States Congress. See Note 3 for a discussion of legislative developments.

We cannot accurately predict the impact of full retail competition on our financial position, cash flows, or results of operations. As competition in the electric industry continues to evolve, we will continue to evaluate strategies and alternatives that will position us to compete effectively in a restructured industry.

APS prepares its financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 71, "Accounting for the Effects of Certain Types of Regulation." SFAS No. 71 requires a cost-based, rate-regulated enterprise to reflect the impact of regulatory decisions in its financial statements. As a result of the Settlement Agreement (see Note 3), APS discontinued the application of SFAS No. 71 for its generation operations. This meant that the generation assets were tested for impairment and the portion of the regulatory assets deemed to be unrecoverable through ongoing regulated cash flows was eliminated. APS determined that the generation assets were not impaired. A regulatory disallowance (\$140 million after income taxes) was reported as an extraordinary charge on the income statement. See Note 1 for additional information on regulatory accounting and Note 3 for additional information on the Settlement Agreement.

YEAR 2000 READINESS DISCLOSURE

Some companies expected to face problems on January 1, 2000 in the case that computer systems and equipment would not properly recognize calendar dates. During 1997, APS had initiated a comprehensive company-wide Year 2000 program to review and resolve all Year 2000 issues in mission critical systems in a timely manner to ensure the reliability of electric service to its customers. We have spent about \$5 million to be Year 2000 ready. To date, we have not experienced any material Year 2000 related problems, and we do not anticipate any in the future.

ACCOUNTING MATTERS

We describe a new standard on accounting for derivatives in Note 2. The new standard on derivatives is effective for us in 2001. We are currently evaluating what impact it will have on our financial statements. Also, see Note 2 for a description of a proposed standard on accounting for certain liabilities related to closure or removal of long-lived assets.

RISK MANAGEMENT

Our operations include managing market risks related to changes in interest rates, commodity prices, and investments held by the nuclear decommissioning trust fund.

Interest Rate and Equity Risk

Our major financial market risk exposure is changing interest rates. Changing interest rates will affect interest paid on variable-rate debt and interest earned by the nuclear decommissioning trust fund (see Note 13). Our policy is to manage interest rates through the use of a combination of fixed-rate

and floating-rate debt. The nuclear decommissioning fund also has risks associated with changing market values of equity investments. Nuclear decommissioning costs are recovered in regulated electricity prices.

The tables below present contractual balances of our long-term and short-term debt at the expected maturity dates as well as the fair value of those instruments on December 31, 1999 and December 31, 1998. The interest rates presented in the table below represent the weighted average interest rates for the years ended December 31, 1999 and December 31, 1998.

EXPECTED MATURITY/PRINCIPAL REPAYMENT - DECEMBER 31, 1999 (thousands of dollars)

	Short-Term		Variable Long-Term		Fixed Long-Term	
	Interest Rates	Amount	Interest Rates	Amount	Interest Rates	Amount
2000	5.33%	\$ 38,300	10.25%	\$ 87	5.79%	\$ 114,711
2001	—	—	7.00%	336,117	6.70%	27,488
2002	—	—	8.47%	64,085	8.13%	125,000
2003	—	—	5.51%	50,118	6.87%	25,000
2004	—	—	10.25%	130	6.17%	205,000
Years thereafter	—	—	3.19%	479,727	7.87%	900,483
Total		\$ 38,300		\$ 930,264		\$ 1,397,682
Fair Value		\$ 38,300		\$ 930,264		\$ 1,366,968

EXPECTED MATURITY/PRINCIPAL REPAYMENT - DECEMBER 31, 1998 (thousands of dollars)

	Short-Term		Variable Long-Term		Fixed Long-Term	
	Interest Rates	Amount	Interest Rates	Amount	Interest Rates	Amount
1999	5.88%	\$ 178,830	7.30%	\$ 3,268	7.24%	\$ 164,777
2000	—	—	7.32%	25,756	5.79%	114,711
2001	—	—	6.57%	93,472	6.70%	27,488
2002	—	—	10.25%	119	8.13%	125,000
2003	—	—	5.94%	125,131	6.87%	25,000
Years thereafter	—	—	3.43%	459,803	7.75%	1,058,963
Total		\$ 178,830		\$ 707,549		\$ 1,515,939
Fair Value		\$ 178,830		\$ 707,549		\$ 1,577,365

Commodity Price Risk

APS is exposed to the impact of market fluctuations in the price and distribution costs of electricity, natural gas, coal, and emissions allowances. APS employs established procedures to manage risks associated with these market fluctuations by utilizing various commodity derivatives, including exchange-traded futures and options, and over-the-counter forwards, options, and swaps. As part of its overall risk management program, APS enters into these derivative transactions for trading and to hedge certain natural gas in storage as well as purchases and sales of electricity, fuels, and emissions allowances/credits.

As of December 31, 1999, a hypothetical adverse price movement of 10% in the market price of APS' commodity derivative portfolio would decrease the fair market value of these contracts by approximately \$6 million. This analysis does not include the favorable impact this same hypothetical price move would have on the underlying position being hedged with the commodity derivative portfolio.

APS is exposed to credit losses in the event of non-performance or non-payment by counterparties. APS uses a credit management process to assess and monitor its financial exposure to counterparties. APS does not expect counterparty defaults to materially impact its financial condition, results of operations, or net cash flow.

FORWARD-LOOKING STATEMENTS

The above discussion contains forward-looking statements that involve risks and uncertainties. Words such as "estimates," "expects," "anticipates," "plans," "believes," "projects," and similar expressions identify forward-looking statements. These risks and uncertainties include, but are not limited to, the ongoing restructuring of the electric industry; the outcome of the regulatory proceedings relating to the restructuring; regulatory, tax, and environmental legislation; the ability of APS to successfully compete outside its traditional regulated markets; regional economic conditions, which could affect customer growth; the cost of debt and equity capital; weather variations affecting customer usage; technological developments in the electric industry; Year 2000 issues; the strength of the stock market (particularly the technology sector) and the strength of the real estate market.

These factors and the other matters discussed above may cause future results to differ materially from historical results, or from results or outcomes we currently expect or seek.

REPORT OF MANAGEMENT AND INDEPENDENT AUDITORS' REPORT

REPORT OF MANAGEMENT

The primary responsibility for the integrity of our financial information rests with management, which has prepared the accompanying financial statements and related information. Such information was prepared in accordance with generally accepted accounting principles appropriate in the circumstances, and based on management's best estimates and judgments. These financial statements have been audited by independent auditors and their report is included.

Management maintains and relies upon systems of internal accounting controls. A limiting factor in all systems of internal accounting control is that the cost of the system should not exceed the benefits to be derived. Management believes that our system provides the appropriate balance between such costs and benefits.

Periodically the internal accounting control system is reviewed by both our internal auditors and our independent auditors to test for compliance. Reports issued by the internal auditors are released to management, and such reports or summaries thereof are transmitted to the Audit Committee of the Board of Directors and the independent auditors on a timely basis.

The Audit Committee, composed solely of outside directors, meets periodically with the internal auditors and independent auditors (as well as management) to review the work of each. The internal auditors and independent auditors have free access to the Audit Committee, without management present, to discuss the results of their audit work.

Management believes that our systems, policies and procedures provide reasonable assurance that operations are conducted in conformity with the law and with management's commitment to a high standard of business conduct.

William J. Post
President and
Chief Executive Officer

Chris N. Froggatt
Vice President and Controller

INDEPENDENT AUDITORS' REPORT

We have audited the accompanying consolidated balance sheets of Pinnacle West Capital Corporation and its subsidiaries as of December 31, 1999 and 1998 and the related consolidated statements of income, retained earnings and cash flows for each of the three years in the period ended December 31, 1999. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Pinnacle West Capital Corporation and its subsidiaries at December 31, 1999 and 1998 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999 in conformity with generally accepted accounting principles.

Deloitte & Touche LLP
Phoenix, Arizona

February 18, 2000



CONSOLIDATED STATEMENTS OF INCOME (dollars in thousands, except per share amounts)

year ended december 31,	1999	1998	1997
OPERATING REVENUES			
Electric	\$ 2,293,184	\$ 2,006,398	\$ 1,878,553
Real estate	130,169	124,188	116,473
Total	<u>2,423,353</u>	<u>2,130,586</u>	<u>1,995,026</u>
OPERATING EXPENSES			
Fuel and purchased power	796,109	545,297	443,571
Utility operations and maintenance	446,777	419,433	405,605
Real estate operations	119,516	115,331	111,628
Depreciation and amortization (Note 1)	385,568	379,679	368,285
Taxes other than income taxes	96,606	103,718	108,431
Total	<u>1,844,576</u>	<u>1,563,458</u>	<u>1,437,520</u>
OPERATING INCOME	<u>578,777</u>	<u>567,128</u>	<u>557,506</u>
OTHER INCOME (EXPENSE)			
Preferred stock dividend requirements of APS	(1,016)	(9,703)	(12,803)
Net other income and expense	10,793	609	4,569
Total	<u>9,777</u>	<u>(9,094)</u>	<u>(8,234)</u>
INCOME BEFORE INTEREST AND INCOME TAXES	<u>588,554</u>	<u>558,034</u>	<u>549,272</u>
INTEREST EXPENSE			
Interest charges	162,381	169,145	182,838
Capitalized interest	(11,664)	(18,596)	(19,703)
Total	<u>150,717</u>	<u>150,549</u>	<u>163,135</u>
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	<u>437,837</u>	<u>407,485</u>	<u>386,137</u>
INCOME TAXES (NOTE 4)	<u>168,065</u>	<u>164,593</u>	<u>150,281</u>
INCOME FROM CONTINUING OPERATIONS	<u>269,772</u>	<u>242,892</u>	<u>235,856</u>
Income tax benefit from discontinued operations	38,000	—	—
Extraordinary charge – net of income taxes of \$94,115	(139,885)	—	—
NET INCOME	<u>\$ 167,887</u>	<u>\$ 242,892</u>	<u>\$ 235,856</u>
AVERAGE COMMON SHARES OUTSTANDING – BASIC	84,717,135	84,774,218	85,502,909
AVERAGE COMMON SHARES OUTSTANDING – DILUTED	85,008,527	85,345,946	86,022,709
EARNINGS PER AVERAGE COMMON SHARE OUTSTANDING			
Continuing operations – basic	\$ 3.18	\$ 2.87	\$ 2.76
Net income – basic	1.98	2.87	2.76
Continuing operations – diluted	3.17	2.85	2.74
Net income – diluted	1.97	2.85	2.74
DIVIDENDS DECLARED PER SHARE	<u>\$ 1.325</u>	<u>\$ 1.225</u>	<u>\$ 1.125</u>

See Notes to Consolidated Financial Statements.

CONSOLIDATED BALANCE SHEETS (thousands of dollars)

deceMBER 31,	1999	1998
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 20,705	\$ 20,538
Customer and other receivables – net	244,599	233,876
Accrued utility revenues	72,919	67,740
Materials and supplies (at average cost)	69,977	69,074
Fossil fuel (at average cost)	21,869	13,978
Deferred income taxes (Note 4)	8,163	3,999
Other current assets	60,562	47,594
Total current assets	<u>498,794</u>	<u>456,799</u>
INVESTMENTS AND OTHER ASSETS		
Real estate investments – net (Note 6)	344,293	331,021
Other assets (Note 13)	267,458	236,562
Total investments and other assets	<u>611,751</u>	<u>567,583</u>
UTILITY PLANT (NOTES 6, 10 AND 11)		
Electric plant in service and held for future use	7,546,314	7,265,604
Less accumulated depreciation and amortization	3,026,194	2,814,762
Total	4,520,120	4,450,842
Construction work in progress	209,281	228,643
Nuclear fuel, net of amortization of \$66,357 and \$68,569	49,114	51,078
Net utility plant	<u>4,778,515</u>	<u>4,730,563</u>
DEFERRED DEBITS		
Regulatory assets (Notes 3 and 4)	613,729	980,084
Other deferred debits	105,717	89,517
Total deferred debits	<u>719,446</u>	<u>1,069,601</u>
 TOTAL ASSETS	 <u>\$ 6,608,506</u>	 <u>\$ 6,824,546</u>

See Notes to Consolidated Financial Statements.

(thousands of dollars)

deceMBER 31,	1999	1998
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 186,524	\$ 155,800
Accrued taxes	70,510	62,520
Accrued interest	33,253	31,866
Short-term borrowings (Note 5)	38,300	178,830
Current maturities of long-term debt (Note 6)	114,798	168,045
Customer deposits	26,098	28,510
Other current liabilities	26,007	14,632
Total current liabilities	<u>495,490</u>	<u>640,203</u>
LONG-TERM DEBT LESS CURRENT MATURITIES (NOTE 6)	<u>2,206,052</u>	<u>2,048,961</u>
DEFERRED CREDITS AND OTHER		
Deferred income taxes (Note 4)	1,183,855	1,343,536
Deferred investment tax credit (Note 4)	3,830	27,345
Unamortized gain – sale of utility plant	73,212	77,787
Other	440,334	428,122
Total deferred credits and other	<u>1,701,231</u>	<u>1,876,790</u>
COMMITMENTS AND CONTINGENCIES (NOTES 3, 12 AND 13)		
MINORITY INTERESTS (NOTE 7)		
Non-redeemable preferred stock of APS	<u>—</u>	<u>85,840</u>
Redeemable preferred stock of APS	<u>—</u>	<u>9,401</u>
COMMON STOCK EQUITY (NOTE 8)		
Common stock, no par value; authorized 150,000,000 shares; issued and outstanding 84,824,947 at end of 1999 and 1998	1,537,449	1,550,643
Retained earnings	668,284	612,708
Total common stock equity	<u>2,205,733</u>	<u>2,163,351</u>
TOTAL LIABILITIES AND EQUITY	<u>\$ 6,608,506</u>	<u>\$ 6,824,546</u>

CONSOLIDATED STATEMENTS OF CASH FLOWS (thousands of dollars)

year ended december 31,	1999	1998	1997
CASH FLOWS FROM OPERATING ACTIVITIES			
Income from continuing operations	\$ 269,772	\$ 242,892	\$ 235,856
Items not requiring cash			
Depreciation and amortization	385,568	379,679	368,285
Nuclear fuel amortization	31,371	32,856	32,702
Deferred income taxes – net	(17,413)	41,262	24,809
Deferred investment tax credit	(23,514)	(23,516)	(23,518)
Other – net	(12,476)	1,190	(3,854)
Changes in current assets and liabilities			
Customer and other receivables – net	(10,723)	(50,369)	(14,270)
Accrued utility revenues	(5,179)	(9,181)	(3,089)
Materials, supplies and fossil fuel	(8,794)	(2,797)	7,793
Other current assets	(12,968)	(6,186)	(109)
Accounts payable	28,193	34,386	(54,882)
Accrued taxes	12,591	(22,090)	2,197
Accrued interest	1,387	(1,108)	(6,678)
Other current liabilities	15,047	(5,235)	(23,087)
(Increase) decrease in land held	(12,542)	33,405	33,010
Other – net	(4,720)	(39,350)	48,254
Net Cash Flow Provided By Operating Activities	635,600	605,838	623,419
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditures	(343,448)	(319,142)	(307,876)
Capitalized interest	(11,664)	(18,596)	(19,703)
Other – net	(16,143)	(2,144)	(3,124)
Net Cash Flow Used For Investing Activities	(371,255)	(339,882)	(330,703)
CASH FLOWS FROM FINANCING ACTIVITIES			
Issuance of long-term debt	607,791	148,229	146,013
Short-term borrowings – net	(140,530)	48,080	113,850
Dividends paid on common stock	(112,311)	(103,849)	(96,160)
Repurchase and retirement of common stock	—	—	(79,997)
Repayment of long-term debt	(510,693)	(286,314)	(325,526)
Redemption of preferred stock	(96,499)	(75,517)	(47,201)
Other – net	(11,936)	(3,531)	(2,897)
Net Cash Flow Used For Financing Activities	(264,178)	(272,902)	(291,918)
NET CASH FLOW	167	(6,946)	798
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	20,538	27,484	26,686
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 20,705	\$ 20,538	\$ 27,484

See Notes to Consolidated Financial Statements.

CONSOLIDATED STATEMENTS OF RETAINED EARNINGS (thousands of dollars)

year ended december 31,	1999	1998	1997
Retained Earnings at Beginning of Year	\$ 612,708	\$ 473,665	\$ 333,969
Net Income	167,887	242,892	235,856
Common Stock Dividends	(112,311)	(103,849)	(96,160)
Retained Earnings at End of Year	<u>\$ 668,284</u>	<u>\$ 612,708</u>	<u>\$ 473,665</u>

See Notes to Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation and Nature of Operations

The consolidated financial statements include the accounts of Pinnacle West and our subsidiaries: APS, SunCor, El Dorado, APS Energy Services, and Pinnacle West Energy.

APS, our major subsidiary and Arizona's largest electric utility, with approximately 827,000 customers, provides wholesale or retail electric service to the entire state with the exception of Tucson and about one-half of the Phoenix area. APS also generates, sells, and delivers electricity and energy-related products and services to wholesale and retail customers in the western United States. SunCor is a developer of residential, commercial, and industrial projects on some 15,000 acres in Arizona, New Mexico, and Utah. El Dorado is a venture capital firm with a diversified portfolio. APS Energy Services was formed in 1998 and sells energy and energy-related products and services in competitive retail markets in the western United States. Pinnacle West Energy, which was formed in 1999, is the subsidiary through which we intend to conduct our future unregulated generation operations.

Accounting Records

Our accounting records are maintained in accordance with generally accepted accounting principles (GAAP). The preparation of financial statements in accordance with GAAP requires the use of estimates by management. Actual results could differ from those estimates.

Regulatory Accounting

APS is regulated by the ACC and the Federal Energy Regulatory Commission (FERC). The accompanying financial statements reflect the ratemaking policies of these commissions. For regulated operations, APS prepares its financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 71, "Accounting for the Effects of Certain Types of

Regulation." SFAS No. 71 requires a cost-based, rate-regulated enterprise to reflect the impact of regulatory decisions in its financial statements.

During 1997, the Emerging Issues Task Force (EITF) of the Financial Accounting Standards Board (FASB) issued EITF 97-4. EITF 97-4 requires that SFAS No. 71 be discontinued no later than when legislation is passed or a rate order is issued that contains sufficient detail to determine its effect on the portion of the business being deregulated, which could result in write-downs or write-offs of physical and/or regulatory assets. Additionally, the EITF determined that regulatory assets should not be written off if they are to be recovered from a portion of the entity which continues to apply SFAS No. 71.

In September 1999, the APS Settlement Agreement was approved by the ACC (see Note 3 for a discussion of the agreement). APS has discontinued the application of SFAS No. 71 for its generation operations. This means that the generation assets were tested for impairment and the portion of regulatory assets deemed to be unrecoverable through ongoing regulated cash flows was eliminated. APS determined that the generation assets were not impaired. A regulatory disallowance removed \$234 million pretax (\$183 million net present value) from ongoing regulatory cash flows and this was recorded as a net reduction of regulatory assets. This reduction (\$140 million after income taxes) was reported as an extraordinary charge on the consolidated income statement. Prior to the Settlement Agreement, under the 1996 regulatory agreement (see Note 3), the ACC accelerated the amortization of substantially all of APS' regulatory assets to an eight-year period that would have ended June 30, 2004.

The regulatory assets to be recovered under this Settlement Agreement are now being amortized as follows:

(millions of dollars)

1999	2000	2001	2002	2003	1/1-6/30 2004	Total
\$164	\$158	\$145	\$115	\$86	\$18	\$686

The majority of the regulatory assets relate to deferred income taxes (see Note 4) and rate synchronization cost deferrals (see "Rate Synchronization Cost Deferrals" in this Note).

The balance sheets include the amounts listed below for generation assets not subject to SFAS No. 71:

(thousands of dollars)

December 31,	1999	1998
Electric plant in service and held for future use	\$ 3,770,234	\$ 3,680,482
Accumulated depreciation and amortization	(1,817,589)	(1,681,099)
Construction work in progress	87,819	107,324
Nuclear fuel, net of amortization	49,114	51,078

Utility Plant and Depreciation

Utility plant is the term we use to describe the business property and equipment that supports electric service. We report utility plant at its original cost, which includes:

- material and labor
- contractor costs
- construction overhead costs (where applicable) and
- capitalized interest or an allowance for funds used during construction.

We charge retired utility plant, plus removal costs less salvage realized, to accumulated depreciation. See Note 2 for information on a proposed accounting standard that impacts accounting for removal costs.

We record depreciation on utility property on a straight-line basis. For the years 1997 through 1999 the rates, as prescribed by our regulators, ranged from a low of 1.51% to a high of 20%. The weighted-average rate for 1999 was 3.34%. APS depreciates non-utility property and equipment over the estimated useful lives of the related assets, ranging from 3 to 50 years.

Venture Capital Investments

El Dorado has investments in venture capital partnerships that account for their investments at fair value. Since El Dorado uses the equity method of accounting for its partnership interests, it must record its share of realized and unrealized gains and losses in net income.

Capitalized Interest

Capitalized interest represents the cost of debt funds used to finance construction of utility plant. Plant construction costs, including capitalized interest, are expensed through depreciation when completed projects are placed into commercial operation. Capitalized interest does not represent current cash earnings. The rate used to calculate capitalized interest was a composite rate of 6.65% for 1999, 6.88% for 1998, and 7.25% for 1997.

Revenues

We record electric operating revenues on the accrual basis, which includes estimated amounts for service rendered but unbilled at the end of each accounting period.

Rate Synchronization Cost Deferrals

As authorized by the ACC, operating costs (excluding fuel) and financing costs of Palo Verde Units 2 and 3 were deferred from the commercial operation dates (September 1986 for Unit 2 and January 1988 for Unit 3) until the date the units were included in a rate order (April 1988 for Unit 2 and December 1991 for Unit 3). In accordance with the 1999 Settlement Agreement, APS is continuing to accelerate the amortization of the deferrals over an eight-year period that will end June 30, 2004. Amortization of the deferrals is included in "Depreciation and Amortization" expense on the Statements of Income.

Nuclear Fuel

APS charges nuclear fuel to fuel expense by using the unit-of-production method. The unit-of-production method is an amortization method that is based on actual physical usage. APS divides the cost of the fuel by the estimated number of thermal units that APS expects to produce with that fuel. APS then multiplies that rate by the number of thermal units that it produces within the current period. This calculation determines the current period nuclear fuel expense.

APS also charges nuclear fuel expense for the permanent disposal of spent nuclear fuel. The United States Department of Energy (DOE) is responsible for the permanent disposal of spent nuclear fuel, and it charges APS \$0.001 per kwh of nuclear generation. See Note 12 for information about spent nuclear fuel disposal. In addition, Note 13 has information on nuclear decommissioning costs.

Income Taxes

We file our federal income tax return on a consolidated basis and we file our state income tax returns on a consolidated or unitary basis. In accordance with our intercompany tax sharing agreement, federal and state income taxes are allocated to each subsidiary as though each subsidiary filed a separate income tax return. Any difference between the aforementioned allocations and the consolidated (and unitary) income tax liability is attributed to the parent company.

Reacquired Debt Costs

For debt related to the regulated portion of APS' business, APS amortizes those gains and losses incurred upon early retirement over the remaining life of the debt. In accordance with the 1999 Settlement Agreement, APS is continuing to accelerate reacquired debt costs over an eight-year period that will end June 30, 2004. The accelerated portion of the regulatory asset amortization is included in "Depreciation and Amortization" expense in the Statements of Income.

Statements of Cash Flows

We consider temporary cash investments and marketable securities to be cash equivalents for purposes of reporting cash flows. During 1999, 1998, and 1997 we paid interest, net of amounts capitalized, income taxes, and dividends on preferred stock of APS as follows:

(millions of dollars)

years ended december 31,	1999	1998	1997
Interest paid	\$ 141	\$ 144	\$ 163
Income taxes paid	200	165	146
Dividends paid on preferred stock of APS	1	10	13

Reclassifications

We have reclassified certain prior year amounts for comparison purposes with 1999.

2. ACCOUNTING MATTERS

In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," which is effective for us in 2001. SFAS No. 133 requires that entities recognize all derivatives as either assets or liabilities on the balance sheet and measure those instruments at fair value. The standard also provides specific guidance for accounting for derivatives designated as hedging instruments. We are currently evaluating what impact this standard will have on our financial statements.

In 1999 we adopted EITF 98-10, "Accounting for Contracts Involved in Energy Trading and Risk Management Activities." EITF 98-10 requires energy trading contracts to be measured at fair value as of the balance sheet date with the gains and losses included in earnings and separately disclosed in the financial statements or footnotes. The effects of adopting EITF 98-10 were not material to our financial statements.

In February 1996, the FASB issued an exposure draft, "Accounting for Certain Liabilities Related to Closure or Removal of Long-Lived Assets." This proposed standard would require the estimated present value of the cost of decommissioning and certain other removal costs to be recorded as a liability, along with an offsetting plant asset when a decommissioning or other removal obligation is incurred. The FASB issued a revised exposure draft in February 2000 and we are evaluating the impacts.

3. REGULATORY MATTERS

Electric Industry Restructuring

STATE

Settlement Agreement. On May 14, 1999, APS entered into a comprehensive Settlement Agreement with various parties, including representatives of major consumer groups, related to the implementation of retail electric competition. On September 23, 1999, the ACC voted to approve the Settlement Agreement, with some modifications. On December 13, 1999, two parties filed lawsuits challenging the ACC's approval of the Settlement Agreement. One of the parties questioned the authority of the ACC to approve the Settlement Agreement and both parties challenged several specific provisions of the Settlement Agreement.

The following are the major provisions of the Settlement Agreement, as approved:

- APS will reduce rates for standard offer service for customers with loads less than 3 megawatts in a series of annual retail electric price reductions of 1.5% beginning July 1, 1999 through July 1, 2003, for a total of 7.5%. The first reduction of approximately \$24 million (\$14 million after income taxes) includes the July 1, 1999 retail price decrease of approximately \$11 million annually (\$7 million after income taxes) related to the 1996 regulatory agreement. See "1996 Regulatory Agreement" below. For customers having loads 3 megawatts or greater, standard offer rates will be reduced in annual increments that total 5% through 2002.

- Unbundled rates being charged by APS for competitive direct access service (for example, distribution services) became effective upon approval of the Settlement Agreement, retroactive to July 1, 1999, and also will be subject to annual reductions beginning January 1, 2000, that vary by rate class, through January 1, 2004.
- There will be a moratorium on retail price changes for standard offer and unbundled competitive direct access services until July 1, 2004, except for the price reductions described above and certain other limited circumstances. Neither the ACC nor APS will be prevented from seeking or authorizing rate changes prior to July 1, 2004 in the event of conditions or circumstances that constitute an emergency, such as an inability to finance on reasonable terms, or material changes in APS' cost of service for ACC-regulated services resulting from federal, tribal, state or local laws, regulatory requirements, judicial decisions, actions or orders.
- APS will be permitted to defer for later recovery prudent and reasonable costs of complying with the ACC electric competition rules, system benefits costs in excess of the levels included in current rates, and costs associated with the "provider of last resort" and standard offer obligations for service after July 1, 2004. These costs are to be recovered through an adjustment clause or clauses commencing on July 1, 2004.
- APS' distribution system opened for retail access effective September 24, 1999. Customers will be eligible for retail access in accordance with the phase-in adopted by the ACC under the electric competition rules (see "Retail Electric Competition Rules" below), with an additional 140 megawatts being made available to eligible non-residential customers. Unless subject to judicial or regulatory restraint, APS will open its distribution system to retail access for all customers on January 1, 2001.
- Prior to the Settlement Agreement, APS was recovering substantially all of its regulatory assets through July 1, 2004, pursuant to the 1996 regulatory agreement. In addition, the Settlement Agreement states that APS has demonstrated that its allowable stranded costs, after mitigation and exclusive of regulatory assets, are at least \$533 million net present value. APS will not be allowed to recover \$183 million net present value of the above amounts. The Settlement Agreement provides that APS will have the opportunity to recover \$350 million net present value through a competitive transition charge (CTC) that will remain in effect through December 31, 2004, at which time it will terminate. Any over/under-recovery will be credited/debited against the

costs subject to recovery under the adjustment clause described above.

- APS will form a separate corporate affiliate or affiliates and transfer to that affiliate(s) its generating assets and competitive services at book value as of the date of transfer, which transfer shall take place no later than December 31, 2002. APS will be allowed to defer and later collect, beginning July 1, 2004, sixty-seven percent of its costs to accomplish the required transfer of generation assets to an affiliate.
- When the Settlement Agreement approved by the ACC is no longer subject to judicial review, APS will move to dismiss all of its litigation pending against the ACC as of the date APS entered into the Settlement Agreement. To protect its rights, APS has several lawsuits pending on ACC orders relating to stranded cost recovery and the adoption and amendment of the ACC's electric competition rules, which would be voluntarily dismissed at the appropriate time under this provision.

As discussed in Note 1 above, APS has discontinued the application of Statement of Financial Accounting Standards No. 71, "Accounting for the Effects of Certain Types of Regulation," for its generation operations.

Retail Electric Competition Rules. On September 21, 1999, the ACC voted to approve the rules that provide a framework for the introduction of retail electric competition in Arizona (Rules). If any of the Rules conflict with the Settlement Agreement, the terms of the Settlement Agreement govern. On December 8, 1999, APS filed a lawsuit to protect its legal rights regarding the Rules. This lawsuit is pending, along with several other lawsuits on ACC orders relating to stranded cost recovery and the adoption or amendment of the Rules, but two related cases filed by other utilities have been partially decided in a manner adverse to those utilities' positions. On January 14, 2000, a special action was filed requesting the Arizona Supreme Court to enjoin implementation of the Rules and decide whether the ACC can allow the competitive marketplace, rather than the ACC, to set just and reasonable rates under the Arizona Constitution. The issue of competitively set rates has been decided by lower Arizona courts in favor of the ACC in four separate lawsuits, two of which relate to telecommunications companies. The Supreme Court denied to hear the case as a special action on March 17, 2000. The lower court litigation will continue.

The Rules approved by the ACC include the following major provisions:

- They apply to virtually all Arizona electric utilities regulated by the ACC, including APS.
- The Rules require each affected utility, including APS, to make available at least 20% of its 1995 system retail peak demand for competitive generation supply beginning when the ACC makes a final decision on each utility's stranded costs and unbundled rates (Final Decision Date) or January 1, 2001, whichever is earlier, and 100% beginning January 1, 2001. Under the Settlement Agreement, APS will provide retail access to customers representing the minimum 20% required by the ACC and an additional 140 megawatts of non-residential load in 1999, and to all customers as of January 1, 2001, or such other dates as approved by the ACC.
- Subject to the 20% requirement, all utility customers with single premise loads of one megawatt or greater will be eligible for competitive electric services on the Final Decision Date, which for APS' customers was the approval of the Settlement Agreement. Customers may also aggregate smaller loads to meet this one megawatt requirement.
- When effective, residential customers will be phased in at 1.25% per quarter calculated beginning on January 1, 1999, subject to the 20% requirement above.
- Electric service providers that get Certificates of Convenience and Necessity (CC&Ns) from the ACC can supply only competitive services, including electric generation, but not electric transmission and distribution.
- Affected utilities must file ACC tariffs that unbundle rates for non-competitive services.
- The ACC shall allow a reasonable opportunity for recovery of unmitigated stranded costs.
- Absent an ACC waiver, prior to January 1, 2001, each affected utility (except certain electric cooperatives) must transfer all competitive generation assets and services either to an unaffiliated party or to a separate corporate affiliate. Under the Settlement Agreement, APS received a waiver to allow transfer of its competitive generation assets and services to affiliates no later than December 31, 2002.

1996 Regulatory Agreement. In April 1996, the ACC approved a regulatory agreement between the ACC Staff and APS. Based on the price reduction formula authorized in the agreement, the ACC approved retail price decreases of approximately \$49 million (\$29 million after income taxes), or 3.4%, effective July 1, 1996; approximately \$18 million (\$11 million after income taxes), or 1.2%, effective July 1, 1997; approximately

\$17 million (\$10 million after income taxes), or 1.1%, effective July 1, 1998; and approximately \$11 million (\$7 million after income taxes), or 0.7%, effective as of July 1, 1999. The July 1, 1999 rate decrease was included in the first rate reduction under the Settlement Agreement discussed above. The regulatory agreement also required the parent company to infuse \$200 million of common equity into APS in annual payments of \$50 million from 1996 through 1999. All of these equity infusions were made by December 31, 1999.

Legislation. In May 1998, a law was enacted to facilitate implementation of retail electric competition in Arizona.

The law includes the following major provisions:

- Arizona's largest government-operated electric utility (Salt River Project) and, at their option, smaller municipal electric systems must (i) make at least 20% of their 1995 retail peak demand available to electric service providers by December 31, 1998 and for all retail customers by December 31, 2000; (ii) decrease rates by at least 10% over a ten-year period beginning as early as January 1, 1991; (iii) implement procedures and public processes comparable to those already applicable to public service corporations for establishing the terms, conditions, and pricing of electric services as well as certain other decisions affecting retail electric competition;
- describes the factors which form the basis of consideration by Salt River Project in determining stranded costs; and
- metering and meter reading services must be provided on a competitive basis during the first two years of competition only for customers having demands in excess of one megawatt (and that are eligible for competitive generation services), and thereafter for all customers receiving competitive electric generation.

In addition, the Arizona legislature will review and make recommendations for the 1999-2000 legislative session on certain competitive issues.

GENERAL

APS cannot accurately predict the impact of full retail competition on its financial position, cash flows, or results of operation. As competition in the electric industry continues to evolve, APS will continue to evaluate strategies and alternatives that will position it to compete in the new regulatory environment.

FEDERAL

The Energy Policy Act of 1992 and recent rulemakings by FERC have promoted increased competition in the wholesale electric

power markets. APS does not expect these rules to have a material impact on its financial statements.

Several electric utility industry restructuring bills have been introduced during the 106th Congress. Several of these bills are written to allow consumers to choose their electricity suppliers beginning in 2000 and beyond. These bills, other bills that are expected to be introduced, and ongoing discussions at the federal level suggest a wide range of opinion that will need to be narrowed before any comprehensive restructuring of the electric utility industry can occur.

AGREEMENT WITH SALT RIVER PROJECT

On April 25, 1998, APS entered into a Memorandum of Agreement with Salt River Project in anticipation of, and to facilitate, the opening of the Arizona electric industry. The ACC approved the Agreement on February 18, 1999. The Agreement contains the following major components:

- Both parties amended the Territorial Agreement to remove any barriers to the provision of competitive electricity supply and non-distribution services.
- Both parties amended the Power Coordination Agreement to lower the price that APS pays Salt River Project for purchased power. During 1999, the price APS paid Salt River Project for purchased power was reduced by approximately \$3 million (pretax) and we estimate the decrease to be approximately \$16 million (pretax) in 2000 and lesser annual amounts through 2006.
- Both parties agreed on certain legislative positions regarding electric utility restructuring at the state and federal levels.

Certain provisions of the Agreement (including those relating to the amendments of the Territorial Agreement and the Power

(thousands of dollars)

year ended december 31,	1999	1998	1997
Current			
Federal	\$ 171,491	\$ 105,922	\$ 105,818
State	37,501	40,621	43,172
Total current	208,992	146,543	148,990
Deferred	(17,413)	41,566	28,729
Change in valuation allowance	—	—	(3,920)
ITC amortization	(23,514)	(23,516)	(23,518)
Total expense	\$ 168,065	\$ 164,593	\$ 150,281

Coordination Agreement) became effective upon the introduction of competition. See "Settlement Agreement" and "ACC Rules" above.

4. INCOME TAXES

Investment Tax Credit

Because of a 1994 rate settlement agreement, we accelerated amortization of substantially all of our investment tax credits (ITCs) over a five-year period (1995-1999).

Income Tax Benefit from Discontinued Operations

The income tax benefit from discontinued operations for \$38 million resulted from resolution of tax issues related to a former subsidiary, Merabank, A Federal Savings Bank.

Income Taxes

Certain assets and liabilities are reported differently for income tax purposes than they are for financial statements. The tax effect of these differences is recorded as deferred taxes. We calculate deferred taxes using the current income tax rates.

APS has recorded a regulatory asset related to income taxes on its Balance Sheet in accordance with SFAS No. 71. This regulatory asset is for certain temporary differences, primarily the allowance for equity funds used during construction. APS amortizes this amount as the differences reverse. In accordance with the 1999 Settlement Agreement, APS is continuing to accelerate its amortization of the regulatory asset for income taxes over an eight-year period that will end June 30, 2004 (see Note 1). We are including this accelerated amortization in depreciation and amortization expense on the Statements of Income. The components of income tax expense for continuing operations are:

The following chart compares pretax income at the 35% federal income tax rate to income tax expense:

(thousands of dollars)

year ended december 31,	1999	1998	1997
Federal income tax expense at 35% statutory rate	\$ 153,243	\$ 142,620	\$ 135,148
Increases (reductions) in tax expense resulting from:			
Tax under book depreciation	14,575	17,848	14,694
Preferred stock dividends of APS	356	3,396	4,481
ITC amortization	(23,514)	(23,516)	(23,518)
State income tax net of federal income tax benefit	23,030	22,764	24,497
Change in valuation allowance	—	—	(3,400)
Other	375	1,481	(1,621)
Income tax expense	<u>\$ 168,065</u>	<u>\$ 164,593</u>	<u>\$ 150,281</u>

The components of the net deferred income tax liability were as follows:

(thousands of dollars)

year ended december 31,	1999	1998
DEFERRED TAX ASSETS		
Deferred gain on Palo Verde Unit 2 sale/leaseback	\$ 29,446	\$ 31,285
Other	133,748	127,903
Total deferred tax assets	<u>163,194</u>	<u>159,188</u>
DEFERRED TAX LIABILITIES		
Plant-related	1,104,769	1,117,253
Regulatory asset for income taxes	234,117	381,472
Total deferred tax liabilities	<u>1,338,886</u>	<u>1,498,725</u>
Accumulated deferred income taxes – net	<u>\$ 1,175,692</u>	<u>\$ 1,339,537</u>

5. LINES OF CREDIT

APS had committed lines of credit with various banks of \$350 million at December 31, 1999 and \$400 million at December 31, 1998, which were available either to support the issuance of commercial paper or to be used for bank borrowings. The commitment fees at December 31, 1999 and 1998 for these lines of credit ranged from 0.07% to 0.125% per annum. APS had long-term bank borrowings of \$50 million outstanding at December 31, 1999 and \$125 million outstanding at December 31, 1998.

APS' commercial paper borrowings outstanding were \$38 million at December 31, 1999 and \$179 million at December 31, 1998. The weighted average interest rate on commercial paper borrowings was 5.33% for the year ended December 31, 1999 and 5.88% for December 31, 1998. By Arizona statute, APS' short-term borrowings cannot exceed 7% of its total capitalization unless approved by the ACC.

Pinnacle West had a revolving line of credit of \$250 million at December 31, 1999 and 1998. The commitment fees were 0.10% in 1999 and 1998. Outstanding amounts at December 31, 1999 were \$56 million and at December 31, 1998 were \$42 million.

SunCor had revolving lines of credit totalling \$100 million at December 31, 1999 and \$55 million at December 31, 1998. The commitment fees were 0.125% in 1999 and 1998. SunCor had \$94 million outstanding at December 31, 1999 and \$38 million outstanding at December 31, 1998.

6. LONG-TERM DEBT

Borrowings under the APS mortgage bond indenture are secured by substantially all utility plant; SunCor's debt is collateralized

by interests in certain real property; Pinnacle West's debt is unsecured. The following table presents the components of consolidated long-term debt outstanding at December 31, 1999 and December 31, 1998:

(thousands of dollars)

December 31,	Maturity Dates (a)	Interest Rates	1999	1998
APS				
First mortgage bonds	1999	7.625%	\$ —	\$ 100,000
	2000	5.75%	100,000	100,000
	2002	8.125%	125,000	125,000
	2004	6.625%	80,000	85,000
	2020	10.25%	100,550	100,550
	2021	9.5%	45,140	45,140
	2021	9%	72,370	72,370
	2023	7.25%	70,650	91,900
	2024	8.75%	121,668	121,668
	2025	8%	47,075	88,300
	2028	5.5%	25,000	25,000
	2028	5.875%	154,000	154,000
Unamortized discount and premium			(5,860)	(6,482)
Pollution control bonds	2024-2034	Adjustable rate(b)	476,860	456,860
Funds held in trust account for certain pollution control bonds			(1,236)	—
Collateralized loan	1999-2000	5.375%-6.125%	10,000	20,000
Unsecured notes	2004	5.875%	125,000	—
Unsecured notes	2005	6.25%	100,000	100,000
Floating rate notes	2001	Adjustable rate(c)	250,000	—
Senior notes (d)	1999	6.72%	—	50,000
Senior notes (d)	2006	6.75%	83,695	100,000
Debentures	2025	10%	75,000	75,000
Bank loans	2003	Adjustable rate(e)	50,000	125,000
Capitalized lease obligation	1999-2001	7.48%(f)	7,199	11,612
			<u>2,112,111</u>	<u>2,040,918</u>
SUNCOR				
Revolving credit	2001-2002	(g)	94,000	38,139
Bank loan	2001	(h)	—	42,061
Notes payable	1998-2006	(i)	3,404	3,888
Bonds payable	2039	5.85%	5,335	—
			<u>102,739</u>	<u>84,088</u>
PINNACLE WEST				
Revolving credit	2001	(j)	56,000	42,000
Senior notes	2001-2003	(k)	50,000	50,000
			<u>106,000</u>	<u>92,000</u>
Total long-term debt			2,320,850	2,217,006
Less current maturities			114,798	168,045
Total long-term debt less current maturities			<u>\$ 2,206,052</u>	<u>\$ 2,048,961</u>

- (a) This schedule does not reflect the timing of redemptions that may occur prior to maturity.
- (b) The weighted-average rate for the year ended December 31, 1999 was 3.15% and for December 31, 1998 was 3.39%. Changes in short-term interest rates would affect the costs associated with this debt.
- (c) The weighted-average rate for the year ended December 31, 1999 was 6.8525%.
- (d) APS currently has outstanding \$84 million of first mortgage bonds ("senior note mortgage bonds") issued to the senior note trustee as collateral for the senior notes. The senior note mortgage bonds have the same interest rate, interest payment dates, maturity, and redemption provisions as the senior notes. APS' payments of principal, premium, and/or interest on the senior notes satisfy its corresponding payment obligations on the senior note mortgage bonds. As long as the senior note mortgage bonds secure the senior notes, the senior notes will effectively rank equally with the first mortgage bonds. When APS repays all of its first mortgage bonds, other than those that secure senior notes, the senior note mortgage bonds will no longer secure the senior notes and will cease to be outstanding.
- (e) The weighted-average rate for the year ended December 31, 1999 was 5.5% and for December 31, 1998 was 5.94%. Changes in short-term interest rates would affect the costs associated with this debt.
- (f) Represents the present value of future lease payments (discounted at an interest rate of 7.48%) on a combined cycle plant that was sold and leased back (see Note 10).
- (g) The weighted-average rate at December 31, 1999 was 8.51% and at December 31, 1998 was 7.41%. Interest for 1999 and 1998 was based on LIBOR plus 2% or prime plus 0.5%.
- (h) The weighted-average rate at December 31, 1998 was 7.76%. Interest for 1998 was based on LIBOR plus 2% or prime plus 0.5%.

- (i) Multiple notes primarily with variable interest rates based mostly on the lenders' prime plus 1.75%.
- (j) The weighted-average rate at December 31, 1999 was 6.825% and at December 31, 1998 was 5.66%. Interest for 1999 and 1998 was based on LIBOR plus 0.33%.
- (k) Includes two series of notes: \$25 million at 6.62% due 2001, and \$25 million at 6.87% due 2003.

The following is a list of principal payments due on total long-term debt and sinking fund requirements through 2004:

- \$115 million in 2000
- \$364 million in 2001
- \$189 million in 2002
- \$ 75 million in 2003 and
- \$205 million in 2004.

First mortgage bondholders share a lien on substantially all utility plant assets (other than nuclear fuel, transportation equipment, and the combined cycle plant). The mortgage bond indenture restricts the payment of common stock dividends under certain conditions. These conditions did not exist at December 31, 1999.

7. PREFERRED STOCK OF APS

On March 1, 1999, APS redeemed all of its preferred stock.

Preferred stock balances of APS at December 31, 1999 and 1998 are shown below:

	Authorized	Number of Shares Outstanding December 31,		Par Value Per Share	Par Value Outstanding December 31,	
		1999	1998		1999	1998
(dollars in thousands, except per share amounts)						
NON-REDEEMABLE:						
\$1.10 preferred	160,000	—	139,030	\$ 25.00	\$ —	\$ 3,476
\$2.50 preferred	105,000	—	86,440	50.00	—	4,322
\$2.36 preferred	120,000	—	32,520	50.00	—	1,626
\$4.35 preferred	150,000	—	62,986	100.00	—	6,299
Serial preferred:	1,000,000					
\$2.40 Series A		—	200,587	50.00	—	10,029
\$2.625 Series C		—	214,895	50.00	—	10,745
\$2.275 Series D		—	90,691	50.00	—	4,534
\$3.25 Series E		—	304,475	50.00	—	15,224
Serial preferred:	4,000,000					
Adjustable rate						
Series Q		—	295,851	100.00	—	29,585
Total		—	1,427,475		\$ —	\$ 85,840
REDEEMABLE:						
Serial preferred:						
\$10.00 Series U		—	94,011	\$ 100.00	\$ —	\$ 9,401

Redeemable preferred stock transactions of APS during each of the three years in the period ended December 31, 1999 are as follows:

(dollars in thousands)

	Number of Shares	Par Value Amount
Balance, December 31, 1996	530,000	\$ 53,000
Retirements		
\$10.00 Series U	(118,902)	(11,890)
\$7.875 Series V	(120,000)	(12,000)
Balance, December 31, 1997	291,098	29,110
Retirements		
\$10.00 Series U	(197,087)	(19,709)
Balance, December 31, 1998	94,011	9,401
Retirements		
\$10.00 Series U	(94,011)	(9,401)
Balance, December 31, 1999	<u>—</u>	<u>\$ —</u>

8. COMMON STOCK

Our common stock issued during each of the three years in the period ended December 31, 1999 is as follows:

(dollars in thousands)

	Number of Shares	Amount (a)
Balance, December 31, 1996	87,515,847	\$ 1,636,354
Common stock expense – net	—	(2,586)
Common stock retired	(2,690,900)	(79,997)
Balance, December 31, 1997	84,824,947	1,553,771
Common stock expense – net	—	(3,128)
Balance, December 31, 1998	84,824,947	1,550,643
Common stock expense – net	—	(13,194)
Balance, December 31, 1999	<u>84,824,947</u>	<u>\$ 1,537,449</u>

(a) Including premiums and expenses of preferred stock issues of APS.

9. RETIREMENT PLANS AND OTHER BENEFITS

Pension Plans

Through 1999, Pinnacle West and its subsidiaries each sponsored defined benefit pension plans for their own employees. As of January 1, 2000, these plans were consolidated and now a single pension plan is sponsored by Pinnacle West for the employees of Pinnacle West and its subsidiaries. A defined benefit plan specifies the amount of benefits a plan participant is to receive using information about the participant. The plan covers nearly all of our employees. Our employees do not contribute to this plan. Generally, we calculate the benefits under these plans based on age, years of service, and pay. We fund the plan by contributing at least the

minimum amount required under Internal Revenue Service regulations but no more than the maximum tax-deductible amount. The assets in the plan at December 31, 1999 were mostly domestic and international common stocks and bonds and real estate. Pension expense, including administrative costs, was:

- \$ 4 million in 1999
- \$11 million in 1998 and
- \$ 9 million in 1997.

The following table shows the components of net pension cost before consideration of amounts capitalized or billed to others:

(thousands of dollars)

	1999	1998	1997
Service cost – benefits earned during the period	\$ 24,982	\$ 24,817	\$ 20,435
Interest cost on projected benefit obligation	52,905	51,524	48,402
Expected return on plan assets	(68,335)	(54,513)	(47,959)
Amortization of:			
Transition asset	(3,226)	(3,226)	(3,226)
Prior service cost	2,078	2,078	2,078
Net periodic pension cost	<u>\$ 8,404</u>	<u>\$ 20,680</u>	<u>\$ 19,730</u>

The following table shows a reconciliation of the funded status of the plans to the amounts recognized in the balance sheets:

(thousands of dollars)

	1999	1998
Funded status – pension plan assets more than (less than) projected benefit obligation	\$ 37,275	\$ (41,034)
Unrecognized net transition asset	(20,008)	(23,235)
Unrecognized prior service cost	20,636	22,715
Unrecognized net actuarial gains	<u>(101,153)</u>	<u>(38,668)</u>
Net pension amount recognized in the balance sheets	<u>\$ (63,250)</u>	<u>\$ (80,222)</u>

The following table sets forth the defined benefit pension plans' change in projected benefit obligation for the plan years 1999 and 1998:

(thousands of dollars)

	1999	1998
Projected pension benefit obligation at beginning of year	\$ 731,305	\$ 708,144
Service cost	24,982	24,817
Interest cost	52,905	51,524
Benefit payments	(29,694)	(29,636)
Actuarial gains	(36,860)	(23,544)
Projected pension benefit obligation at end of year	<u>\$ 742,638</u>	<u>\$ 731,305</u>

The following table sets forth the defined benefit pension plans' change in the fair value of plan assets for the plan years 1999 and 1998:

(thousands of dollars)

	1999	1998
Fair value of pension plan assets at beginning of year	\$ 690,271	\$ 619,412
Actual return on plan assets	93,977	86,527
Employer contributions	25,359	13,968
Benefit payments	(29,694)	(29,636)
Fair value of pension plan assets at end of year	<u>\$ 779,913</u>	<u>\$ 690,271</u>

We made the assumptions below to calculate the pension liability:

	1999	1998
Discount rate	7.75%	7.00%
Rate of increase in compensation levels	4.25%	3.50%
Expected long-term rate of return on assets	10.00%	10.00%

Employee Savings Plan Benefits

Through 1999, Pinnacle West and its subsidiaries each sponsored defined contribution savings plans for their own employees. As of January 1, 2000, these plans were consolidated and now a single defined contribution savings plan is sponsored by Pinnacle West for the employees of Pinnacle West and its subsidiaries. In a defined contribution plan, the benefits a participant will receive result from regular contributions they make to a participant account. Under this plan, we make matching contributions to participant accounts. We recorded expenses for this plan of approximately \$4 million for each of the last three years (1997-1999).

Postretirement Plans

We provide medical and life insurance benefits to retired employees. Employees must retire to become eligible for these retirement benefits, which are based on years of service and age. For the medical insurance plans, retirees make contributions to cover a portion of the plan costs. For the life insurance plan, retirees do not make contributions to cover a portion of the plan costs. We retain the right to change or eliminate these benefits.

Funding is based upon actuarially determined contributions that take tax consequences into account. Plan assets consist primarily of domestic stocks and bonds. The postretirement benefit expense was:

- \$ 7 million for 1999
- \$ 9 million for 1998 and
- \$10 million for 1997.

The following table shows the components of net periodic postretirement benefit costs before consideration of amounts capitalized or billed to others:

(thousands of dollars)

	1999	1998	1997
Service cost – benefits earned during the period	\$ 8,939	\$ 7,890	\$ 7,046
Interest cost on accumulated benefit obligation	17,366	15,763	14,441
Expected return on plan assets	(18,454)	(12,001)	(8,706)
Amortization of:			
Transition asset	7,698	7,698	7,698
Net actuarial gains	(5,117)	(2,952)	(2,685)
Net periodic postretirement benefit cost	<u>\$ 10,432</u>	<u>\$ 16,398</u>	<u>\$ 17,794</u>

The following table shows a reconciliation of the funded status of the plan to the amounts recognized in the balance sheets:

(thousands of dollars)

	1999	1998
Funded status - postretirement plan assets more than (less than) projected benefit obligation	\$ 25,549	\$ (24,269)
Unrecognized net obligation at transition	100,145	107,842
Unrecognized net actuarial gains	(128,309)	(86,692)
Net postretirement amount recognized in the balance sheets	<u>\$ (2,615)</u>	<u>\$ (3,119)</u>

The following table sets forth the postretirement benefit plans' change in accumulated benefit obligation for the plan years 1999 and 1998:

(thousands of dollars)

	1999	1998
Accumulated postretirement benefit obligation at beginning of year	\$ 237,679	\$ 199,348
Service cost	8,939	7,890
Interest cost	17,366	15,763
Benefit payments	(8,761)	(10,378)
Actuarial (gains) losses	(23,234)	25,056
Accumulated postretirement benefit obligation at end of year	<u>\$ 231,989</u>	<u>\$ 237,679</u>

The following table sets forth the postretirement benefit plans' change in the fair value of plan assets for the plan years 1999 and 1998:

(thousands of dollars)

	1999	1998
Fair value of postretirement plan assets at beginning of year	\$ 213,410	\$ 151,146
Actual return on plan assets	42,975	47,284
Employer contributions	9,914	25,327
Benefit payments	(8,761)	(10,347)
Fair value of postretirement plan assets at the end of year	<u>\$ 257,538</u>	<u>\$ 213,410</u>

We made the assumptions below to calculate the postretirement liability:

	1999	1998
Discount rate	7.75%	7.00%
Expected long-term rate of return on assets – after tax	8.77%	8.73%
Initial health care cost trend rate – under age 65	7.00%	7.50%
Initial health care cost trend rate – age 65 and over	6.00%	6.50%
Ultimate health care cost trend rate (reached in the year 2002)	5.00%	5.00%

Assuming a 1% increase in the health care cost trend rate, the 1999 cost of postretirement benefits other than pensions would increase by approximately \$5 million and the accumulated benefit obligation as of December 31, 1999 would increase by approximately \$38 million.

Assuming a 1% decrease in the health care cost trend rate, the 1999 cost of postretirement benefits other than pensions would decrease by approximately \$4 million and the accumulated benefit obligation as of December 31, 1999 would decrease by approximately \$30 million.

10. LEASES

In 1986, APS sold about 42% of its share of Palo Verde Unit 2 and certain common facilities in three separate sale leaseback transactions. APS accounts for these leases as operating leases. The gain of approximately \$140 million was deferred and is being amortized to operations expense over 29.5 years, the original term of the leases. There are options to renew the leases for two additional years and to purchase the property for fair market value at the end of the lease terms. Consistent with the ratemaking treatment, an amount equal to the annual lease payments is included in rent expense. A regulatory asset is recognized for the difference between lease payments and rent expense calculated on a straight-line basis.

The average amounts to be paid for the Palo Verde Unit 2 leases are approximately \$46 million in 2000 and approximately \$49 million per year in 2001-2015.

In accordance with the 1999 Settlement Agreement, APS is continuing to accelerate amortization of the regulatory asset for leases over an eight-year period that will end June 30, 2004 (see Note 1). The accelerated amortization is included in depreciation and amortization expense on the Statements of Income. The balance of this regulatory asset at December 31, 1999 was \$43 million. Lease expense was approximately \$42 million in each of the years 1997 through 1999.

APS has a capital lease on a combined cycle plant, which it sold and leased back. The lease requires semiannual payments of \$3 million through June 2001, and includes renewal and purchase options based on fair market value. The plant is included in plant in service at its original cost of \$54 million; accumulated amortization at December 31, 1999 was \$51 million.

In addition, we lease certain land, buildings, equipment, and miscellaneous other items through operating rental agreements with varying terms, provisions, and expiration dates. Miscellaneous lease expense was approximately \$10 million in 1999, \$13 million in 1998, and \$11 million in 1997.

Estimated future minimum lease commitments, excluding the Palo Verde and combined cycle leases, are as follows:

(dollars in millions)

Year	
2000	\$ 17
2001	19
2002	20
2003	20
2004	20
Thereafter	138
Total future commitments	<u>\$ 234</u>

11. JOINTLY-OWNED FACILITIES

APS shares ownership of some of its generating and transmission facilities with other companies. The following table shows APS' interest in those jointly-owned facilities at December 31,

(dollars in thousands)

	Percent Owned by APS	Plant In Service	Accumulated Depreciation	Construction Work In Progress
Generating Facilities:				
Palo Verde Nuclear Generating Station Units 1 and 3	29.1%	\$ 1,829,633	\$ 751,567	\$ 7,220
Palo Verde Nuclear Generating Station Unit 2 (see Note 10)	17.0%	572,574	240,696	17,145
Four Corners Steam Generating Station Units 4 and 5	15.0%	139,209	71,333	364
Navajo Steam Generating Station Units 1, 2, and 3	14.0%	230,536	94,332	4,555
Cholla Steam Generating Station Common Facilities (a)	62.8%(b)	68,643	38,068	1,679
Transmission Facilities:				
ANPP 500 KV System	35.8%(b)	68,133	21,446	7
Navajo Southern System	31.4%(b)	27,364	17,550	42
Palo Verde – Yuma 500 KV System	23.9%(b)	11,728	4,388	36
Four Corners Switchyards	27.5%(b)	3,071	1,855	—
Phoenix – Mead System	17.1%(b)	36,434	1,768	—

(a) PacifiCorp owns Cholla Unit 4 and APS operates the unit for them. The common facilities at the Cholla Plant are jointly-owned.

1999. APS' share of operating and maintaining these facilities is included in the income statement in operations and maintenance expense.

(b) Weighted average of interests.

12. COMMITMENTS AND CONTINGENCIES

Litigation

We are party to various claims, legal actions, and complaints arising in the ordinary course of business. In our opinion, the ultimate resolution of these matters will not have a material adverse effect on our financial statements.

Palo Verde Nuclear Generating Station

Under the Nuclear Waste Policy Act, DOE was to develop the facilities necessary for the storage and disposal of spent fuel and to have the first such facility in operation by 1998. That facility was to be a permanent repository, but DOE has announced that such a repository now cannot be completed before 2010. In response to lawsuits filed over DOE's obligation to accept used nuclear fuel, the United States Court of Appeals for the D.C. Circuit has ruled that DOE had an obligation to begin accepting used nuclear fuel in 1998. However, the Court refused to issue an order compelling DOE to begin moving used fuel. Instead, the Court ruled that any damages to utilities should be sought under the standard contract signed between DOE and utilities, including APS. The United States Supreme Court has refused to grant review of the D.C. Circuit's decision.

APS has capacity in existing fuel storage pools at Palo Verde which, with certain modifications, could accommodate all fuel expected to be discharged from normal operation of Palo Verde through about 2002, and believes it could augment that wet storage with new facilities for on-site dry storage of spent fuel for an indeterminate period of operation beyond 2002, subject to obtaining any required governmental approvals. APS currently estimates that it will incur \$113 million (in 1999 dollars) over the life of Palo Verde for its share of the costs related to the on-site interim storage of spent nuclear fuel. As of December 31, 1999, APS had recorded a liability and a regulatory asset of \$37 million for on-site interim nuclear fuel storage costs related to nuclear fuel burned to date. APS currently believes that spent fuel storage or disposal methods will be available for use by Palo Verde to allow its continued operation beyond 2002.

The Palo Verde participants have insurance for public liability resulting from nuclear energy hazards to the full limit of liability under federal law. This potential liability is covered by primary

liability insurance provided by commercial insurance carriers in the amount of \$200 million and the balance by an industry-wide retrospective assessment program. If losses at any nuclear power plant covered by the programs exceed the accumulated funds, APS could be assessed retrospective premium adjustments. The maximum assessment per reactor under the program for each nuclear incident is approximately \$88 million, subject to an annual limit of \$10 million per incident. Based upon the 29.1% interest in the three Palo Verde units, APS' maximum potential assessment per incident for all three units is approximately \$77 million, with an annual payment limitation of approximately \$9 million.

The Palo Verde participants maintain "all risk" (including nuclear hazards) insurance for property damage to, and decontamination of, property at Palo Verde in the aggregate amount of \$2.75 billion, a substantial portion of which must first be applied to stabilization and decontamination. APS has also secured insurance against portions of any increased cost of generation or purchased power and business interruption resulting from a sudden and unforeseen outage of any of the three units. The insurance coverage discussed in this and the previous paragraph is subject to certain policy conditions and exclusions.

Fuel and Purchased Power Commitments

APS is a party to various fuel and purchased power contracts with terms expiring from 2000 through 2020 that include required purchase provisions. APS estimates its 2000 contract requirements to be about \$177 million. However, this amount may vary significantly pursuant to certain provisions in such contracts that permit APS to decrease its required purchases under certain circumstances.

APS must reimburse certain coal providers for amounts incurred for coal mine reclamation. APS estimates its share of the total obligation to be about \$103 million. The portion of the coal mine reclamation obligation related to coal already burned is about \$57 million at December 31, 1999 and is included in "Deferred Credits-Other" in the Balance Sheet. A regulatory asset has been established for amounts not yet recovered from ratepayers. In accordance with the 1999 Settlement Agreement with the ACC, APS is continuing to accelerate the amortization of the regulatory asset for coal mine reclamation over an eight-year period that will end June 30, 2004. Amortization is included in depreciation and amortization expense on the Statements of Income. The balance of the regulatory asset at December 31, 1999 was about \$41 million.

Construction Program

Consolidated capital expenditures in 2000 are estimated at \$591 million.

Generation Expansion

We are currently planning, through Pinnacle West Energy, a 650-megawatt expansion of our West Phoenix Power Plant, and the construction of a natural gas-fired electric generating station of up to 2,120 megawatts near Palo Verde, called Redhawk. Pinnacle West Energy's capital expenditures in 1999 were \$21 million. Projected capital expenditures for these projects are \$152 million in 2000; \$240 million in 2001; and \$245 million in 2002. We are also considering additional expansion over the next several years, which may result in additional expenditures. Pinnacle West Energy's capital expenditures will be funded with debt proceeds, and internally generated cash and debt proceeds from the parent company. Assuming all approvals are granted, we expect to begin construction at West Phoenix in the second quarter of 2000.

Pinnacle West Energy has signed a joint development agreement with Reliant Energy Power Generation, Inc. (Reliant) covering construction and operation of three new merchant plants. Pinnacle West Energy plans to contribute the first two units (1,060 megawatts) of the Redhawk project to the joint agreement. Construction is expected to start in the third quarter of 2000, with commercial operation scheduled in the summer of 2002. Reliant plans to contribute two new natural gas-fired projects (1,500 megawatts) in Nevada to the venture.

13. NUCLEAR DECOMMISSIONING COSTS

APS recorded \$11 million for nuclear decommissioning expense in each of the years 1999, 1998, and 1997. APS estimates it will cost about \$1.8 billion (\$472 million in 1999 dollars) to decommission its 29.1% share of the three Palo Verde units. The decommissioning costs are expected to be incurred over a 14-year period beginning in 2024. APS charges decommissioning costs to expense over each unit's operating license term and includes them in the accumulated depreciation balance until each unit is retired. Nuclear decommissioning costs are recovered in rates.

APS' current estimates are based on a 1998 site-specific study for Palo Verde that assumes the prompt removal/dismantlement method of decommissioning. An independent consultant prepared this study. APS is required to update the study every three years.

To fund the costs APS expects to incur to decommission the plant, APS established external decommissioning trusts in accordance with Nuclear Regulatory Commission (NRC) regulations. The trust accounts are reported in "Investments and Other Assets" on the Consolidated Balance Sheets at their market value of \$176 million at December 31, 1999 and \$146 million at December 31, 1998.

APS invests the trust funds primarily in fixed income securities and domestic stock and classifies them as available for sale. Realized and unrealized gains and losses are reflected in accumulated depreciation.

See Note 2 for a proposed accounting standard on accounting for certain liabilities related to closure or removal of long-lived assets.

14. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

Consolidated quarterly financial information for 1999 and 1998 is as follows:

(dollars in thousands, except per share amounts)

Quarter Ended	1999			
	March 31	June 30	September 30	December 31
Operating revenues				
Electric	\$ 413,983	\$ 511,434	\$ 867,630	\$ 500,137
Real estate	24,533	32,697	26,640	46,299
Operating income (a)	\$ 91,599	\$ 148,968	\$ 240,294	\$ 97,916
Income from continuing operations	\$ 30,690	\$ 68,702	\$ 125,579	\$ 44,801
Income tax benefit from discontinued operations	—	—	38,000	—
Extraordinary charge – net of income tax	—	—	(139,885)	—
Net income	\$ 30,690	\$ 68,702	\$ 23,694	\$ 44,801
Earnings (loss) per average common share outstanding				
Continuing operations – basic	\$ 0.36	\$ 0.81	\$ 1.48	\$ 0.53
Discontinued operations – basic	—	—	0.45	—
Extraordinary charge – basic	—	—	(1.65)	—
Net Income – basic	\$ 0.36	\$ 0.81	\$ 0.28	\$ 0.53
Continuing operations – diluted	\$ 0.36	\$ 0.81	\$ 1.48	\$ 0.53
Discontinued operations – diluted	—	—	0.45	—
Extraordinary charge – diluted	—	—	(1.65)	—
Net Income – diluted	\$ 0.36	\$ 0.81	\$ 0.28	\$ 0.53
Dividends declared per share (b)	\$ 0.325	\$ 0.65	\$ —	\$ 0.35

(dollars in thousands, except per share amounts)

Quarter Ended	1998			
	March 31	June 30	September 30	December 31
Operating revenues				
Electric	\$ 380,423	\$ 441,715	\$ 740,734	\$ 443,526
Real estate	34,161	28,916	18,276	42,835
Operating income (a)	\$ 90,837	\$ 122,605	\$ 251,838	\$ 101,848
Net income	\$ 31,086	\$ 48,997	\$ 127,281	\$ 35,528
Earnings per average common share outstanding				
Net income – basic	\$ 0.37	\$ 0.58	\$ 1.50	\$ 0.42
Net income – diluted	\$ 0.36	\$ 0.57	\$ 1.49	\$ 0.42
Dividends declared per share (b)	\$ 0.30	\$ 0.60	\$ —	\$ 0.325

(a) APS' utility business is seasonal in nature, with the peak sales periods generally occurring during the summer months. Comparisons among quarters of a year may not represent overall trends and changes in operations.

(b) Dividends for the quarters ending September 30, 1999 and September 30, 1998 were declared in June.

15. FAIR VALUE OF FINANCIAL INSTRUMENTS

We believe that the carrying amounts of our cash equivalents and commercial paper are reasonable estimates of their fair values at December 31, 1999 and 1998 due to their short maturities.

We hold investments in debt and equity securities for purposes other than trading. The December 31, 1999 and 1998 fair values of such investments, which we determine by using quoted market values or by discounting cash flows at rates equal to our cost of capital, approximate their carrying amount.

The carrying value of our long-term debt (excluding a capitalized lease obligation) was \$2.31 billion on December 31, 1999, with an estimated fair value of \$2.29 billion. On December 31, 1998, the carrying value of our long-term debt (excluding a capitalized lease obligation) was \$2.21 billion, with an estimated fair value of \$2.27 billion. The fair value estimates are based on quoted market prices of the same or similar issues.

16. EARNINGS PER SHARE

In 1997 we adopted SFAS No. 128, "Earnings Per Share." This statement requires the presentation of both basic and

diluted earnings per share on the financial statements. The following table presents earnings per average common share outstanding (EPS):

	1999	1998	1997
Basic EPS:			
Continuing operations	\$ 3.18	\$ 2.87	\$ 2.76
Discontinued operations	0.45	—	—
Extraordinary charge	(1.65)	—	—
Net income	<u>\$ 1.98</u>	<u>\$ 2.87</u>	<u>\$ 2.76</u>
Diluted EPS:			
Continuing operations	\$ 3.17	\$ 2.85	\$ 2.74
Discontinued operations	0.45	—	—
Extraordinary charge	(1.65)	—	—
Net income	<u>\$ 1.97</u>	<u>\$ 2.85</u>	<u>\$ 2.74</u>

Dilutive stock options increased average common shares outstanding by 291,392 shares in 1999, 571,728 shares in 1998, and 519,800 shares in 1997. Total average common shares outstanding for the purposes of calculating diluted earnings per share were 85,008,527 shares in 1999, 85,345,946 shares in 1998, and 86,022,709 shares in 1997.

Options to purchase 506,734 shares of common stock were outstanding during the last quarter of 1999 but were not included in the computation of diluted EPS because the options' exercise price was greater than the average market price of the common shares.

17. STOCK-BASED COMPENSATION

Pinnacle West offers two stock incentive plans for our and our subsidiaries' officers and key employees.

The most recent plan provides for the granting of new options (which may be non-qualified stock options or incentive stock options) of up to 3.5 million shares at a price per option not less than the fair market value on the date the option is granted. The plan also provides for the granting of any combination of shares of restricted stock, stock appreciation rights or dividend equivalents.

The awards outstanding under the incentive plans at December 31, 1999 approximate 1,441,124 non-qualified stock options, 159,837 restricted stock, and no incentive stock options, stock appreciation rights or dividend equivalents.

The FASB issued SFAS No. 123, "Accounting for Stock-Based Compensation" which was effective beginning in 1996. The statement encourages, but does not require, that a company record compensation expense based on the fair value method. We continue to recognize expense based on Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees."

If we had recorded compensation expense based on the fair value method, our net income would have been reduced to the following pro forma amounts:

(thousands of dollars)

	1999	1998	1997
Net income			
As reported	\$ 167,887	\$ 242,892	\$ 235,856
Pro forma (fair value method)	\$ 166,913	\$ 242,177	\$ 235,446
Net income per share – basic			
As reported	\$ 1.98	\$ 2.87	\$ 2.76
Pro forma (fair value method)	\$ 1.97	\$ 2.86	\$ 2.75

We did not consider compensation costs for stock options granted before January 1, 1995. Therefore, future reported net income may not be representative of this compensation cost calculation. In order to present the pro forma information above, we calculated the fair value of each fixed stock option in the

incentive plans using the Black-Scholes option-pricing model. The fair value was calculated based on the date the option was granted. The following weighted-average assumptions were also used in order to calculate the fair value of the stock options:

	1999	1998	1997
Risk-free interest rate	5.68%	4.54%	5.66%
Dividend yield	3.33%	3.03%	4.50%
Volatility	20.50%	18.80%	15.63%
Expected life (months)	60	60	60

The following table is a summary of the status of our stock option plans as of December 31, 1999, 1998, and 1997 and changes during the years ending on those dates:

	1999 Shares	1999 Weighted Average Exercise Price	1998 Shares	1998 Weighted Average Exercise Price	1997 Shares	1997 Weighted Average Exercise Price
Outstanding at beginning of year	1,563,512	\$ 27.95	1,554,631	\$ 24.38	1,739,576	\$ 21.51
Granted	458,450	35.95	244,200	46.78	260,450	39.56
Exercised	(516,838)	18.19	(217,317)	23.09	(409,975)	21.60
Forfeited	(64,000)	40.36	(18,002)	33.42	(35,420)	27.10
Outstanding at end of year	<u>1,441,124</u>	33.45	<u>1,563,512</u>	27.95	<u>1,554,631</u>	24.38
Options exercisable at year-end	<u>835,381</u>	29.69	<u>1,106,165</u>	22.04	<u>1,075,014</u>	19.52
Weighted average fair value of options granted during the year		7.05		8.15		5.83

The following table summarizes information about our stock option plans at December 31, 1999:

Exercise Prices Per Share	Outstanding	Weighted Average Remaining Contract Life	Options Exercisable
\$10.06	7,000	1.50	7,000
11.25	15,500	0.90	15,500
15.75	17,500	1.90	17,500
16.25	3,500	0.50	3,500
17.68	10,775	2.10	10,775
18.13	28,000	2.50	28,000
19.00	82,370	4.90	82,370
19.56	32,000	2.90	32,000
22.13	71,584	4.00	71,584
23.25	28,000	3.50	28,000
27.44	126,837	5.90	126,837
31.44	157,874	6.90	157,874
34.66	348,450	9.90	9,679
36.56	5,000	9.80	417
39.75	213,534	8.00	142,356
41.00	70,000	9.10	21,389
46.78	<u>223,200</u>	8.90	<u>80,600</u>
\$10.06 – \$46.78	<u>1,441,124</u>		<u>835,381</u>

18. BUSINESS SEGMENTS

Historically, we reported our operations as a single, integrated business segment. The basis of our reporting in previous years was due to APS' regulated operating environment. The ACC authorized a combined rate for supplying and delivering electricity to customers which was cost-based and was designed to recover APS' operating expenses and investment in electric utility assets and to provide a return on the investment.

As a result of the 1999 Settlement Agreement, our generation operations are now deregulated for accounting purposes. For the purposes of complying with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information" (SFAS No. 131), we are required to disclose information about its business segments separately. Accordingly, APS has separated identifiable expenses between the two segments and has allocated revenues and other expenses using a study that identifies the portion of its base rates related to generation and delivery. APS then used that information to develop the financial information of the business segments for each of the

three years ended December 31, 1999 (or as of December 31, 1999 and 1998, with respect to assets). None of our revenues from external customers are attributed to, and none of our long-lived assets are located in, any foreign country.

Beginning in 1999, we have two principal business segments (determined by products, services, and regulatory environment) which consist of the generation of electricity (generation business segment), and the transmission and distribution of electricity (delivery business segment). The "Other" amounts include activity relating to other subsidiaries including SunCor, El Dorado, and APS Energy Services. Intercompany eliminations primarily relate to intercompany sales of electricity. Financial data for business segments is provided as follows:

BUSINESS SEGMENTS FOR YEAR ENDED DECEMBER 31, 1999 (in thousands)

	Generation	Delivery	Other	Eliminations	Total
Operating revenues	\$ 853,755	\$ 2,292,798	\$ 130,555	\$ (853,755)	\$ 2,423,353
Operating expense	522,925	1,672,169	106,876	(853,755)	1,448,215
Operating margin	330,830	620,629	23,679	—	975,138
Depreciation and amortization	121,683	260,374	3,511	—	385,568
Interest and preferred stock dividend requirements	40,753	101,855	9,125	—	151,733
Pretax margin	168,394	258,400	11,043	—	437,837
Income taxes	47,976	111,512	8,577	—	168,065
Income tax benefit from discontinued operations – PNW	—	—	38,000	—	38,000
Extraordinary charge – net of income tax of \$94,115	—	(139,885)	—	—	(139,885)
Earnings for common stock	\$ 120,418	\$ 7,003	\$ 40,466	\$ —	\$ 167,887
Total assets	\$ 2,342,291	\$ 3,795,846	\$ 470,369	\$ —	\$ 6,608,506
Capital expenditures	\$ 110,798	\$ 241,469	\$ 126,581	\$ —	\$ 478,848

BUSINESS SEGMENTS FOR YEAR ENDED DECEMBER 31, 1998 (in thousands)

	Generation	Delivery	Other	Eliminations	Total
Operating revenues	\$ 858,340	\$ 2,006,398	\$ 124,188	\$ (858,340)	\$ 2,130,586
Operating expense	522,696	1,414,753	104,061	(858,340)	1,183,170
Operating margin	335,644	591,645	20,127	—	947,416
Depreciation and amortization	135,406	241,168	3,105	—	379,679
Interest and preferred stock dividend requirements	37,045	108,670	14,537	—	160,252
Pretax margin	163,193	241,807	2,485	—	407,485
Income taxes	49,969	109,487	5,137	—	164,593
Earnings for common stock	\$ 113,224	\$ 132,320	\$ (2,652)	\$ —	\$ 242,892
Total assets	\$ 2,399,560	\$ 3,993,740	\$ 431,246	\$ —	\$ 6,824,546
Capital expenditures	\$ 85,767	\$ 241,638	\$ 73,133	\$ —	\$ 400,538

BUSINESS SEGMENTS FOR YEAR ENDED DECEMBER 31, 1997 (in thousands)

	Generation	Delivery	Other	Eliminations	Total
Operating revenues	\$ 803,647	\$ 1,878,553	\$ 116,473	\$ (803,647)	\$ 1,995,026
Operating expense	471,992	1,297,802	98,519	(803,647)	1,064,666
Operating margin	331,655	580,751	17,954	—	930,360
Depreciation and amortization	131,684	233,987	2,614	—	368,285
Interest and preferred stock dividend requirements	50,311	104,410	21,217	—	175,938
Pretax margin	149,660	242,354	(5,877)	—	386,137
Income taxes	44,898	108,426	(3,043)	—	150,281
Earnings for common stock	\$ 104,762	\$ 133,928	\$ (2,834)	\$ —	\$ 235,856
Capital expenditures	\$ 84,960	\$ 217,047	\$ 67,248	\$ —	\$ 369,255

BOARD OF DIRECTORS



RICHARD SNELL
(69) 1975*
Chairman of the Board**

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(57) 1992
President,
Thunderbird, The American Graduate
School of International Management
Committees:
Audit
Finance and Planning, Chairman



PAMELA GRANT
(61) 1980
Civic Leader
Committees:
Human Resources, Chairman
Finance and Planning

WILLIAM J. POST
(49) 1994
President & Chief Executive Officer



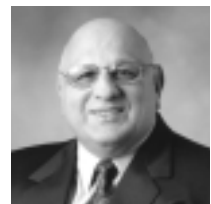
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Human Resources

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(54) 1995
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Audit



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Institute for Servant Leadership
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Bashas'
Committees:
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Audit



MICHAEL L. GALLAGHER
(55) 1999
President,
Gallagher & Kennedy, P.A.
Committees:
Human Resources
Finance and Planning



* The year in which the individual first joined the Board of a Pinnacle West company.

** Retired as Chief Executive Officer February 5, 1999.

OFFICERS

PINNACLE WEST

Richard Snell
(69) 1990*
Chairman of the Board**

William J. Post
(49) 1973
President & Chief Executive Officer

Armando B. Flores
(56) 1991
Executive Vice President,
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(43) 1986
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(54) 1971
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Human Resources

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(46) 1995
Vice President, Communications,
Environment & Safety

Chris N. Froggatt
(42) 1986
Vice President & Controller

James L. Kunkel
(62) 1997
Vice President

Nancy C. Loftin
(46) 1985
Vice President & General Counsel

Michael V. Palmeri
(41) 1982
Vice President, Finance

Martin L. Shultz
(55) 1979
Vice President, Government Affairs

Faye Widenmann
(51) 1978
Vice President & Secretary

Barbara M. Gomez
(45) 1978
Treasurer

ARIZONA PUBLIC SERVICE

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Chairman of the Board

William J. Post
Chief Executive Officer

Michael V. Palmeri
Vice President, Finance

Faye Widenmann
Vice President & Secretary

Nancy C. Loftin
Vice President & General Counsel

Barbara M. Gomez
Treasurer

Jack E. Davis
(53) 1973
President,
Energy Delivery & Sales

Jan H. Bennett
(52) 1967
Vice President, Customer Service

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(56) 1994
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(50) 1989
Executive Vice President,
Generation

Gregg R. Overbeck
(53) 1990
Senior Vice President, Nuclear Generation

John R. Denman
(57) 1964
Vice President, Fossil Generation

William E. Ide
(53) 1977
Vice President,
Nuclear Production

David Mauldin
(50) 1990
Vice President, Nuclear Engineering
& Support

PINNACLE WEST ENERGY

William L. Stewart
President

Ajoy K. Banerjee
(54) 1999
Vice President, Generation Expansion

Ajit P. Bhatti
(54) 1973
Vice President, Generation Planning

APS ENERGY SERVICES

Vicki G. Sandler
(43) 1982
Vice President, Energy Services

SUNCOR DEVELOPMENT

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Chairman of the Board

John C. Ogden
(54) 1972
President & Chief Executive Officer

Geoffrey L. Appleyard
(46) 1987
Vice President & Chief Financial Officer

Duane S. Black
(47) 1989
Vice President & Chief Operating Officer

Jay T. Ellingson
(50) 1992
Vice President, Development – Palm Valley

Steven Gervais
(44) 1987
Vice President & General Counsel

Margaret E. Kirch
(50) 1988
Vice President,
Commercial Development

Thomas A. Patrick
(46) 1995
Vice President, Golf Operations

EL DORADO INVESTMENT

Richard Snell
Chairman of the Board

James L. Kunkel
President

* The year in which the individual was first employed within the Pinnacle West group of companies.

** Retired as Chief Executive Officer February 5, 1999.

SHAREHOLDER INFORMATION

CORPORATE HEADQUARTERS

Street address:
400 East Van Buren Street
Phoenix, Arizona 85004

Mailing address:
P.O. Box 52132
Phoenix, Arizona 85072-2132

Main telephone number: (602) 379-2500

ANNUAL MEETING OF SHAREHOLDERS

Wednesday, May 17, 2000
10:30 a.m.

The Wigwam Resort
300 Wigwam Boulevard
Litchfield Park, Arizona 85340

STOCK LISTING

Ticker symbol: PNW on New York Stock Exchange and
Pacific Stock Exchange
Newspaper financial listings: PinWst

FORM 10-K

Pinnacle West's Annual Report to the Securities and Exchange
Commission on Form 10-K will be available after April 1, 2000
to shareholders upon written request, without charge.
Write: Office of the Secretary.

INVESTORS ADVANTAGE PLAN

Pinnacle West offers a direct stock purchase plan. Any
interested investor may purchase Pinnacle West common stock
through the Investors Advantage Plan. Features of the Plan
include a variety of options for reinvesting dividends, direct
deposit of cash dividends, automatic monthly investment,
certificate safekeeping, reduced brokerage commissions and
more. An Investors Advantage Plan prospectus and enrollment
materials may be obtained by calling the Company at the
toll-free number listed on this page or by writing to:

Pinnacle West Capital Corporation
Shareholder Department
P.O. Box 52133
Phoenix, AZ 85072-2133

CORPORATE WEBSITE

<http://www.pinnaclewest.com>

STATISTICAL REPORT

A detailed Statistical Report for Financial Analysis for
1994-1999 will be available in April on the Company's website or
by writing to the Investor Relations Department.

TRANSFER AGENTS AND REGISTRARS

Common Stock
Pinnacle West Capital Corporation
Stock Transfer Department
P.O. Box 52134
Phoenix, Arizona 85072-2134

Or:
400 E. Van Buren St.
Phoenix, AZ 85004
Telephone: (602) 379-2519

BankBoston N.A.
c/o EquiServe
P.O. Box 8040
Boston, Massachusetts 02266-8040
Telephone: (781) 575-3120

SHAREHOLDER ACCOUNT AND ADMINISTRATIVE INFORMATION

Shareholder Department telephone number
(toll-free): 1-800-457-2983

INVESTOR RELATIONS CONTACT

Rebecca L. Hickman
Director, Investor Relations
Telephone: (602) 250-5668
Fax: (602) 250-5640

STATEWIDE ASSOCIATION FOR UTILITY INVESTORS

The Arizona Utility Investors Association represents
the interests of investors in Arizona utilities.
If interested, send your name and address to:

Arizona Utility Investors Association
P.O. Box 34805
Phoenix, Arizona 85067
(602) 257-9200
Web: www.auia.org

IMPORTANT NOTICE FOR SHAREHOLDERS:

Pinnacle West now posts quarterly results and other important
information on its web site (www.pinnaclewest.com). If you would
like to receive news by regular mail, fax or e-mail, let us know by
mail or phone at the addresses and numbers listed on this page.
Also let us know if you would like to be kept abreast of legislative
and regulatory activities at the state and federal levels, which
could impact investor-owned utilities.



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